

Apr 2021

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|---------------------------------|---------------|--------------|------------|-------------|------------|---------------|
| TOYOTA | 8 810 | 7763 | 111 | 658 | 278 | 2 795 |
| VOLKSWAGEN GROUP SA | 6 017 | 4517 | 280 | 1070 | 150 | 6 783 |
| HYUNDAI AUTOMOTIVE SOUTH AFRICA | 2 632 | 2559 | 0 | 64 | 9 | |
| FORD MOTOR COMPANY | 2 471 | 2138 | 187 | 31 | 115 | 5 954 |
| SUZUKI AUTO | 2 244 | 1721 | 0 | 521 | 2 | |
| NISSAN | 1 727 | 1501 | 50 | 172 | 4 | 64 |
| ISUZU MOTORS SOUTH AFRICA | 1 638 | 1332 | 233 | 55 | 18 | 418 |
| RENAULT | 1 432 | 1395 | 0 | 0 | 37 | |
| BMW GROUP * | 1 199 | 1199 | 0 | 0 | 0 | 4 200 |
| KIA SOUTH AFRICA | 1 133 | 1102 | 0 | 30 | 1 | |
| HAVAL MOTORS SA | 1 112 | 1107 | 0 | 1 | 4 | 15 |
| MERCEDES-BENZ SA * | 898 | 898 | 0 | 0 | 0 | 6 205 |
| MAZDA SOUTHERN AFRICA | 833 | 817 | 0 | 0 | 16 | |
| MAHINDRA | 532 | 522 | 10 | 0 | 0 | |
| JAGUAR LAND ROVER | 392 | 366 | 0 | 14 | 12 | |
| PCSA | 344 | 258 | 0 | 55 | 31 | |
| DAIMLER TRUCKS AND BUSES SA * | 328 | 328 | 0 | 0 | 0 | 5 |
| HONDA | 239 | 239 | 0 | 0 | 0 | |
| VOLVO GROUP SOUTHERN AFRICA | 197 | 197 | 0 | 0 | 0 | 25 |
| MITSUBISHI MOTORS SA | 187 | 176 | 0 | 0 | 11 | 28 |
| UD TRUCKS SOUTHERN AFRICA | 183 | 183 | 0 | 0 | 0 | 21 |
| SCANIA | 179 | 177 | 0 | 2 | 0 | |
| VOLVO CARS | 175 | 116 | 0 | 0 | 59 | |
| FCA SOUTH AFRICA | 165 | 165 | 0 | 0 | 0 | 8 |
| FAW TRUCKS | 153 | 153 | 0 | 0 | 0 | |
| MAN | 131 | 131 | 0 | 0 | 0 | 1 |
| PORSCHE ** | 112 | 112 | 0 | 0 | 0 | |
| TATA | 75 | 74 | 1 | 0 | 0 | |
| SUBARU | 57 | 52 | 0 | 0 | 5 | |
| IVECO | 54 | 54 | 0 | 0 | 0 | |
| POWERSTAR | 53 | 53 | 0 | 0 | 0 | |
| BABCOCK | 39 | 39 | 0 | 0 | 0 | |
| VECV SOUTH AFRICA | 11 | 11 | 0 | 0 | 0 | |
| SCUDERIA SOUTH AFRICA | 10 | 10 | 0 | 0 | 0 | |
| LAMBORGHINI SOUTH AFRICA ** | 6 | 6 | 0 | 0 | 0 | |
| JMC | 5 | 5 | 0 | 0 | 0 | |
| MASERATI SOUTH AFRICA | 4 | 4 | 0 | 0 | 0 | |
| BENTLEY ** | 2 | 2 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 35 779 | 31482 | 872 | 2673 | 752 | 26 522 |

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from the month of February 2020

Passenger for Apr 2021

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|---------------------------------|---------------|--------------|------------|-------------|------------|---------------|
| VOLKSWAGEN GROUP SA | 5 697 | 4239 | 251 | 1070 | 137 | 6 783 |
| TOYOTA | 3 885 | 3202 | 8 | 500 | 175 | 154 |
| HYUNDAI AUTOMOTIVE SOUTH AFRICA | 2 344 | 2271 | 0 | 64 | 9 | |
| SUZUKI AUTO | 2 170 | 1647 | 0 | 521 | 2 | |
| RENAULT | 1 423 | 1391 | 0 | 0 | 32 | |
| BMW GROUP * | 1 199 | 1199 | 0 | 0 | 0 | 4 200 |
| KIA SOUTH AFRICA | 1 033 | 1002 | 0 | 30 | 1 | |
| MAZDA SOUTHERN AFRICA | 809 | 793 | 0 | 0 | 16 | |
| MERCEDES-BENZ SA * | 779 | 779 | 0 | 0 | 0 | 6 200 |
| FORD MOTOR COMPANY | 701 | 629 | 3 | 0 | 69 | 17 |
| HAVAL MOTORS SA | 659 | 654 | 0 | 1 | 4 | 8 |
| NISSAN | 408 | 317 | 18 | 69 | 4 | |
| JAGUAR LAND ROVER | 392 | 366 | 0 | 14 | 12 | |
| PCSA | 309 | 223 | 0 | 55 | 31 | |
| HONDA | 239 | 239 | 0 | 0 | 0 | |
| VOLVO CARS | 175 | 116 | 0 | 0 | 59 | |
| FCA SOUTH AFRICA | 159 | 159 | 0 | 0 | 0 | 8 |
| MAHINDRA | 157 | 157 | 0 | 0 | 0 | |
| MITSUBISHI MOTORS SA | 155 | 145 | 0 | 0 | 10 | 5 |
| PORSCHE ** | 112 | 112 | 0 | 0 | 0 | |
| SUBARU | 57 | 52 | 0 | 0 | 5 | |
| ISUZU MOTORS SOUTH AFRICA | 27 | 27 | 0 | 0 | 0 | 3 |
| SCUDERIA SOUTH AFRICA | 10 | 10 | 0 | 0 | 0 | |
| LAMBORGHINI SOUTH AFRICA ** | 6 | 6 | 0 | 0 | 0 | |
| MASERATI SOUTH AFRICA | 4 | 4 | 0 | 0 | 0 | |
| BENTLEY ** | 2 | 2 | 0 | 0 | 0 | |
| JMC | | 0 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 22 911 | 19741 | 280 | 2324 | 566 | 17 378 |

Light CV < 3501kg for Apr 2021

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|---------------------------------|---------------|-------------|------------|------------|------------|--------------|
| TOYOTA | 4 745 | 4388 | 102 | 158 | 97 | 2 640 |
| FORD MOTOR COMPANY | 1 766 | 1505 | 184 | 31 | 46 | 5 937 |
| ISUZU MOTORS SOUTH AFRICA | 1 406 | 1105 | 229 | 55 | 17 | 408 |
| NISSAN | 1 319 | 1184 | 32 | 103 | 0 | 64 |
| HAVAL MOTORS SA | 453 | 453 | 0 | 0 | 0 | 7 |
| MAHINDRA | 375 | 365 | 10 | 0 | 0 | |
| VOLKSWAGEN GROUP SA | 258 | 247 | 2 | 0 | 9 | |
| HYUNDAI AUTOMOTIVE SOUTH AFRICA | 250 | 250 | 0 | 0 | 0 | |
| KIA SOUTH AFRICA | 100 | 100 | 0 | 0 | 0 | |
| SUZUKI AUTO | 74 | 74 | 0 | 0 | 0 | |
| MERCEDES-BENZ SA * | 36 | 36 | 0 | 0 | 0 | |
| MITSUBISHI MOTORS SA | 32 | 31 | 0 | 0 | 1 | 23 |
| MAZDA SOUTHERN AFRICA | 24 | 24 | 0 | 0 | 0 | |
| PCSA | 21 | 21 | 0 | 0 | 0 | |
| RENAULT | 9 | 4 | 0 | 0 | 5 | |
| FCA SOUTH AFRICA | 6 | 6 | 0 | 0 | 0 | |
| JMC | 5 | 5 | 0 | 0 | 0 | |
| IVECO | | 0 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 10 879 | 9798 | 559 | 347 | 175 | 9 079 |

Medium CV 3501-8500kg for Apr 2021

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|---------------------------------|------------|------------|-----------|----------|----------|-----------|
| TOYOTA | 116 | 112 | 1 | 0 | 3 | |
| ISUZU MOTORS SOUTH AFRICA | 111 | 108 | 2 | 0 | 1 | 4 |
| MERCEDES-BENZ SA * | 83 | 83 | 0 | 0 | 0 | 5 |
| VOLKSWAGEN GROUP SA | 62 | 31 | 27 | 0 | 4 | |
| HYUNDAI AUTOMOTIVE SOUTH AFRICA | 38 | 38 | 0 | 0 | 0 | |
| DAIMLER TRUCKS AND BUSES SA * | 29 | 29 | 0 | 0 | 0 | 5 |
| FAW TRUCKS | 20 | 20 | 0 | 0 | 0 | |
| TATA | 20 | 20 | 0 | 0 | 0 | |
| IVECO | 14 | 14 | 0 | 0 | 0 | |
| PCSA | 14 | 14 | 0 | 0 | 0 | |
| FORD MOTOR COMPANY | 4 | 4 | 0 | 0 | 0 | |
| FCA SOUTH AFRICA | | 0 | 0 | 0 | 0 | |
| JMC | | 0 | 0 | 0 | 0 | |
| POWERSTAR | | 0 | 0 | 0 | 0 | |
| VECV SOUTH AFRICA | | 0 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 511 | 473 | 30 | 0 | 8 | 14 |

Heavy CV 8501-16500kg for Apr 2021

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|-------------------------------|------------|------------|----------|----------|----------|-----------|
| ISUZU MOTORS SOUTH AFRICA | 75 | 75 | 0 | 0 | 0 | 3 |
| UD TRUCKS SOUTHERN AFRICA | 67 | 67 | 0 | 0 | 0 | 18 |
| FAW TRUCKS | 61 | 61 | 0 | 0 | 0 | |
| TOYOTA | 43 | 43 | 0 | 0 | 0 | |
| DAIMLER TRUCKS AND BUSES SA * | 40 | 40 | 0 | 0 | 0 | |
| TATA | 31 | 30 | 1 | 0 | 0 | |
| POWERSTAR | 16 | 16 | 0 | 0 | 0 | |
| VECV SOUTH AFRICA | 11 | 11 | 0 | 0 | 0 | |
| IVECO | | 0 | 0 | 0 | 0 | |
| MAN | | 0 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 344 | 343 | 1 | 0 | 0 | 21 |

Extra Heavy CV > 16500kg for Apr 2021

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|-------------------------------|--------------|-------------|----------|----------|----------|-----------|
| DAIMLER TRUCKS AND BUSES SA * | 244 | 244 | 0 | 0 | 0 | |
| VOLVO GROUP SOUTHERN AFRICA | 195 | 195 | 0 | 0 | 0 | 25 |
| SCANIA | 173 | 171 | 0 | 2 | 0 | |
| MAN | 118 | 118 | 0 | 0 | 0 | 1 |
| UD TRUCKS SOUTHERN AFRICA | 116 | 116 | 0 | 0 | 0 | 3 |
| FAW TRUCKS | 72 | 72 | 0 | 0 | 0 | |
| IVECO | 40 | 40 | 0 | 0 | 0 | |
| BABCOCK | 39 | 39 | 0 | 0 | 0 | |
| POWERSTAR | 37 | 37 | 0 | 0 | 0 | |
| TATA | 23 | 23 | 0 | 0 | 0 | |
| TOYOTA | 21 | 18 | 0 | 0 | 3 | 1 |
| ISUZU MOTORS SOUTH AFRICA | 19 | 17 | 2 | 0 | 0 | |
| VECV SOUTH AFRICA | | 0 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 1 097 | 1090 | 2 | 2 | 3 | 30 |

Bus > 8500kg for Apr 2021

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|-------------------------------|-----------|-----------|----------|----------|----------|--------|
| DAIMLER TRUCKS AND BUSES SA * | 15 | 15 | 0 | 0 | 0 | |
| MAN | 13 | 13 | 0 | 0 | 0 | |
| SCANIA | 6 | 6 | 0 | 0 | 0 | |
| VOLVO GROUP SOUTHERN AFRICA | 2 | 2 | 0 | 0 | 0 | |
| TATA | 1 | 1 | 0 | 0 | 0 | |
| ISUZU MOTORS SOUTH AFRICA | | 0 | 0 | 0 | 0 | |
| IVECO | | 0 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 37 | 37 | 0 | 0 | 0 | |

Make Totals for Apr 2021

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|-----------------------|---------------|--------------|------------|-------------|------------|---------------|
| TOYOTA | 8 617 | 7577 | 111 | 658 | 271 | 2 794 |
| VOLKSWAGEN | 5 561 | 4087 | 272 | 1068 | 134 | 6 784 |
| HYUNDAI | 2 632 | 2559 | 0 | 64 | 9 | |
| FORD | 2 471 | 2138 | 187 | 31 | 115 | 5 954 |
| SUZUKI | 2 244 | 1721 | 0 | 521 | 2 | |
| ISUZU | 1 638 | 1332 | 233 | 55 | 18 | 418 |
| NISSAN | 1 602 | 1403 | 50 | 145 | 4 | 64 |
| RENAULT | 1 432 | 1395 | 0 | 0 | 37 | |
| BMW/MINI* | 1 199 | 1199 | 0 | 0 | 0 | 4 200 |
| MERCEDES* | 1 157 | 1157 | 0 | 0 | 0 | 6 205 |
| KIA | 1 133 | 1102 | 0 | 30 | 1 | |
| MAZDA | 833 | 817 | 0 | 0 | 16 | |
| HAVAL | 659 | 654 | 0 | 1 | 4 | 8 |
| MAHINDRA | 532 | 522 | 10 | 0 | 0 | |
| AUDI | 457 | 431 | 8 | 2 | 16 | |
| GWM | 453 | 453 | 0 | 0 | 0 | 7 |
| LAND ROVER | 348 | 327 | 0 | 14 | 7 | |
| HONDA | 239 | 239 | 0 | 0 | 0 | |
| VOLVO TRUCKS | 195 | 195 | 0 | 0 | 0 | 25 |
| MITSUBISHI | 187 | 176 | 0 | 0 | 11 | 28 |
| UD TRUCKS | 183 | 183 | 0 | 0 | 0 | 21 |
| SCANIA | 179 | 177 | 0 | 2 | 0 | |
| VOLVO | 175 | 116 | 0 | 0 | 59 | |
| PEUGEOT | 171 | 123 | 0 | 30 | 18 | |
| HINO | 162 | 156 | 0 | 0 | 6 | 1 |
| FAW | 153 | 153 | 0 | 0 | 0 | |
| MAN | 130 | 130 | 0 | 0 | 0 | |
| DATSUN | 125 | 98 | 0 | 27 | 0 | |
| PORSCHE** | 112 | 112 | 0 | 0 | 0 | |
| OPEL | 102 | 97 | 0 | 5 | 0 | |
| FIAT | 91 | 91 | 0 | 0 | 0 | |
| CITROEN | 71 | 38 | 0 | 20 | 13 | |
| SUBARU | 57 | 52 | 0 | 0 | 5 | |
| TATA TRUCK & BUS | 55 | 54 | 1 | 0 | 0 | |
| JEEP | 55 | 55 | 0 | 0 | 0 | 8 |
| IVECO | 54 | 54 | 0 | 0 | 0 | |
| POWERSTAR | 53 | 53 | 0 | 0 | 0 | |
| JAGUAR | 44 | 39 | 0 | 0 | 5 | |
| MERCEDES/FUSO* | 40 | 40 | 0 | 0 | 0 | |
| DAF | 39 | 39 | 0 | 0 | 0 | |
| LEXUS | 31 | 30 | 0 | 0 | 1 | |
| FUSO* | 29 | 29 | 0 | 0 | 0 | 5 |
| DAEWOO | 20 | 20 | 0 | 0 | 0 | |
| ALFA ROMEO | 18 | 18 | 0 | 0 | 0 | |
| EICHER | 11 | 11 | 0 | 0 | 0 | |
| FERRARI | 10 | 10 | 0 | 0 | 0 | |
| LAMBORGHINI** | 6 | 6 | 0 | 0 | 0 | |
| CHANGAN | 5 | 5 | 0 | 0 | 0 | |
| MASERATI | 4 | 4 | 0 | 0 | 0 | |
| VOLVO BUS | 2 | 2 | 0 | 0 | 0 | |
| BENTLEY** | 2 | 2 | 0 | 0 | 0 | |
| ABARTH | 1 | 1 | 0 | 0 | 0 | |
| JMC | | 0 | 0 | 0 | 0 | |
| LANDWIND | | 0 | 0 | 0 | 0 | |
| INDUSTRY TOTAL | 35 779 | 31482 | 872 | 2673 | 752 | 26 522 |

RSA and Export Sales by Market

| | Apr 2021 | | Var % | | Apr 2020 | | Mar 2021 | | Apr 2021 YTD | | Var % | | Apr 2020 YTD | |
|--------------------------|---------------|---------------|----------------|----------------|------------|------------|---------------|---------------|----------------|----------------|--------------|--------------|----------------|---------------|
| | RSA | Exp | RSA | Exp | RSA | Exp | RSA | Exp | RSA | Exp | RSA | Exp | RSA | Exp |
| Passenger | 22 911 | 17 378 | 21720.0% | 91363.2% | 105 | 19 | 26 599 | 20 417 | 97 386 | 72 051 | 20.3% | 37.0% | 80 943 | 52 603 |
| Light CV < 3501kg | 10 879 | 9 079 | 3321.1% | 931.7% | 318 | 880 | 14 364 | 18 674 | 45 755 | 43 732 | 46.9% | 71.6% | 31 148 | 25 485 |
| Medium CV 3501-8500kg | 511 | 14 | 698.4% | 0.0% | 64 | | 674 | 9 | 2 203 | 36 | 19.1% | -21.7% | 1 850 | 46 |
| Heavy CV 8501-16500kg | 344 | 21 | 4200.0% | 0.0% | 8 | | 523 | 1 | 1 426 | 47 | 43.8% | 88.0% | 992 | 25 |
| Extra Heavy CV > 16500kg | 1 097 | 30 | 2234.0% | 1400.0% | 47 | 2 | 1 228 | 40 | 4 259 | 124 | 58.5% | 63.2% | 2 687 | 76 |
| Bus > 8500kg | 37 | | 15.6% | 0.0% | 32 | | 40 | | 186 | 1 | -11.0% | 0.0% | 209 | 1 |
| INDUSTRY TOTAL | 35 779 | 26 522 | 6133.3% | 2843.6% | 574 | 901 | 43 428 | 39 141 | 151 215 | 115 991 | 28.3% | 48.3% | 117 829 | 78 236 |

Dealer and Government Sales by Market

| | Apr 2021 | | Var % | | Apr 2020 | | Mar 2021 | | Apr 2021 YTD | | Var % | | Apr 2020 YTD | |
|--------------------------|---------------|------------|------------------|---------------|------------|------------|---------------|--------------|----------------|--------------|--------------|-------------|---------------|--------------|
| | DLR | GOV | DLR | GOV | DLR | GOV | DLR | GOV | DLR | GOV | DLR | GOV | DLR | GOV |
| Passenger | 19 741 | 280 | 39382.0 % | 937.0% | 50 | 27 | 21 953 | 547 | 79 260 | 1 650 | 27.3% | -15.6% | 62 269 | 1 955 |
| Light CV < 3501kg | 9 798 | 559 | 7931.1 % | 293.7% | 122 | 142 | 12 776 | 916 | 40 945 | 2 927 | 52.2% | 6.1% | 26 898 | 2 760 |
| Medium CV 3501-8500kg | 473 | 30 | 2856.3 % | -37.5% | 16 | 48 | 493 | 159 | 1 698 | 468 | 14.7% | 45.8% | 1 480 | 321 |
| Heavy CV 8501-16500kg | 343 | 1 | 4187.5 % | 0.0% | 8 | | 491 | 31 | 1 386 | 36 | 43.5% | 71.4% | 966 | 21 |
| Extra Heavy CV > 16500kg | 1 090 | 2 | 2219.1 % | 0.0% | 47 | | 1 206 | 20 | 4 174 | 48 | 59.4% | 100.0% | 2 619 | 24 |
| Bus > 8500kg | 37 | | 15.6% | 0.0% | 32 | | 30 | | 138 | | -28.5% | -100.0% | 193 | 2 |
| INDUSTRY TOTAL | 31 482 | 872 | 11348.0 % | 301.8% | 275 | 217 | 36 949 | 1 673 | 127 601 | 5 129 | 35.1% | 0.9% | 94 425 | 5 083 |

Rental and Single Sales by Market

| | Apr 2021 | | Var % | | Apr 2020 | | Mar 2021 | | Apr 2021 YTD | | Var % | | Apr 2020 YTD | |
|--------------------------|--------------|------------|-----------------|-----------------|-----------|-----------|--------------|--------------|---------------|--------------|-------------|---------------|---------------|--------------|
| | REN | SIN | REN | SIN | REN | SIN | REN | SIN | REN | SIN | REN | SIN | REN | SIN |
| Passenger | 2 324 | 566 | 10966.7 % | 7985.7 % | 21 | 7 | 3 129 | 970 | 13 113 | 3 363 | 6.2% | -23.1% | 12 346 | 4 373 |
| Light CV < 3501kg | 347 | 175 | 594.0% | 4275.0 % | 50 | 4 | 479 | 193 | 1 182 | 701 | 46.5% | 2.6% | 807 | 683 |
| Medium CV 3501-8500kg | | 8 | 0.0% | 0.0% | | | 15 | 7 | 18 | 19 | -50.0% | 46.2% | 36 | 13 |
| Heavy CV 8501-16500kg | | | 0.0% | 0.0% | | | | 1 | | 4 | 0.0% | -20.0% | | 5 |
| Extra Heavy CV > 16500kg | 2 | 3 | 0.0% | 0.0% | | | | 2 | 23 | 14 | -14.8% | -17.6% | 27 | 17 |
| Bus > 8500kg | | | 0.0% | 0.0% | | | | 10 | 2 | 46 | 100.0% | 253.8% | 1 | 13 |
| INDUSTRY TOTAL | 2 673 | 752 | 3664.8 % | 6736.4 % | 71 | 11 | 3 623 | 1 183 | 14 338 | 4 147 | 8.5% | -23.1% | 13 217 | 5 104 |

Passenger

| | RSA | Dealer | Gov | Rental | Single | Export |
|--|--------------|-------------|----------|-----------|-----------|--------------|
| BENTLEY ** | 2 | 2 | 0 | 0 | 0 | |
| BENTLEY | 2 | 2 | 0 | 0 | 0 | |
| BMW GROUP * | 1 199 | 1199 | 0 | 0 | 0 | 4 200 |
| BMW/MINI | 1 199 | 1199 | 0 | 0 | 0 | 4 200 |
| FCA SOUTH AFRICA | 159 | 159 | 0 | 0 | 0 | 8 |
| ABARTH 595 | 1 | 1 | 0 | 0 | 0 | |
| ALFA Giulia | 5 | 5 | 0 | 0 | 0 | |
| ALFA Giulietta | 8 | 8 | 0 | 0 | 0 | |
| ALFA Stelvio | 5 | 5 | 0 | 0 | 0 | |
| FIAT 500 | 63 | 63 | 0 | 0 | 0 | |
| FIAT 500X | 5 | 5 | 0 | 0 | 0 | |
| FIAT Panda | 1 | 1 | 0 | 0 | 0 | |
| FIAT Tipo | 16 | 16 | 0 | 0 | 0 | |
| JEEP Cherokee | 1 | 1 | 0 | 0 | 0 | |
| JEEP Compass | 11 | 11 | 0 | 0 | 0 | |
| JEEP Grand Cherokee | 15 | 15 | 0 | 0 | 0 | 7 |
| JEEP Renegade | 14 | 14 | 0 | 0 | 0 | 1 |
| JEEP Wrangler | 14 | 14 | 0 | 0 | 0 | |
| FORD MOTOR COMPANY | 701 | 629 | 3 | 0 | 69 | 17 |
| FORD EcoSport | 430 | 383 | 1 | 0 | 46 | |
| FORD Everest | 166 | 159 | 1 | 0 | 6 | 17 |
| FORD Fiesta | 63 | 48 | 1 | 0 | 14 | |
| FORD Figo | 34 | 31 | 0 | 0 | 3 | |
| FORD Mustang | 8 | 8 | 0 | 0 | 0 | |
| HAVAL MOTORS SA | 659 | 654 | 0 | 1 | 4 | 8 |
| HAVAL H1 | 171 | 170 | 0 | 1 | 0 | 2 |
| HAVAL H2 | 400 | 396 | 0 | 0 | 4 | 4 |
| HAVAL H6 | 28 | 28 | 0 | 0 | 0 | |
| HAVAL H6 C | 55 | 55 | 0 | 0 | 0 | 2 |
| HAVAL H9 | 5 | 5 | 0 | 0 | 0 | |
| HONDA | 239 | 239 | 0 | 0 | 0 | |
| HONDA Amaze | 34 | 34 | 0 | 0 | 0 | |
| HONDA Ballade | 13 | 13 | 0 | 0 | 0 | |
| HONDA BR-V | 78 | 78 | 0 | 0 | 0 | |
| HONDA Civic | 6 | 6 | 0 | 0 | 0 | |
| HONDA CR-V | 5 | 5 | 0 | 0 | 0 | |
| HONDA HR-V | 33 | 33 | 0 | 0 | 0 | |
| HONDA Jazz | 37 | 37 | 0 | 0 | 0 | |
| HONDA WR-V | 33 | 33 | 0 | 0 | 0 | |
| HYUNDAI AUTOMOTIVE SOUTH AFRICA | 2 344 | 2271 | 0 | 64 | 9 | |
| HYUNDAI Accent | 10 | 4 | 0 | 6 | 0 | |
| HYUNDAI Atos | 322 | 322 | 0 | 0 | 0 | |
| HYUNDAI Creta | 326 | 323 | 0 | 0 | 3 | |
| HYUNDAI Grand i10 | 518 | 518 | 0 | 0 | 0 | |
| HYUNDAI H1 | 77 | 76 | 0 | 1 | 0 | |
| HYUNDAI i20 | 255 | 255 | 0 | 0 | 0 | |
| HYUNDAI Kona | 29 | 29 | 0 | 0 | 0 | |
| HYUNDAI Santa Fe | 40 | 39 | 0 | 1 | 0 | |
| HYUNDAI Tucson | 195 | 139 | 0 | 56 | 0 | |
| HYUNDAI Venue | 572 | 566 | 0 | 0 | 6 | |
| ISUZU MOTORS SOUTH AFRICA | 27 | 27 | 0 | 0 | 0 | 3 |
| ISUZU MU-X | 27 | 27 | 0 | 0 | 0 | 3 |
| JAGUAR LAND ROVER | 392 | 366 | 0 | 14 | 12 | |
| JAGUAR E-PACE | 29 | 27 | 0 | 0 | 2 | |
| JAGUAR F-PACE | 10 | 10 | 0 | 0 | 0 | |
| JAGUAR I-PACE | 2 | 2 | 0 | 0 | 0 | |

| | | | | | |
|------------------------------------|--------------|-------------|-----------|------------|----------------|
| JAGUAR XF | 3 | 0 | 0 | 0 | 3 |
| L-R Defender | 191 | 186 | 0 | 0 | 5 |
| L-R Discovery | 18 | 12 | 0 | 6 | 0 |
| L-R Discovery Sport | 20 | 20 | 0 | 0 | 0 |
| L-R Range Rover | 7 | 7 | 0 | 0 | 0 |
| L-R Range Rover Evoque | 51 | 42 | 0 | 8 | 1 |
| L-R Range Rover Sport | 43 | 43 | 0 | 0 | 0 |
| L-R Range Rover Velar | 18 | 17 | 0 | 0 | 1 |
| JMC | 0 | 0 | 0 | 0 | 0 |
| KIA SOUTH AFRICA | 1 033 | 1002 | 0 | 30 | 1 |
| KIA Grand Sedona | 10 | 10 | 0 | 0 | 0 |
| KIA Picanto | 338 | 338 | 0 | 0 | 0 |
| KIA Rio | 234 | 234 | 0 | 0 | 0 |
| KIA Seltos | 331 | 330 | 0 | 0 | 1 |
| KIA Sorento | 16 | 16 | 0 | 0 | 0 |
| KIA Sportage | 104 | 74 | 0 | 30 | 0 |
| LAMBORGHINI SOUTH AFRICA ** | 6 | 6 | 0 | 0 | 0 |
| LAMBORGHINI | 6 | 6 | 0 | 0 | 0 |
| MAHINDRA | 157 | 157 | 0 | 0 | 0 |
| MAHINDRA KUV | 98 | 98 | 0 | 0 | 0 |
| MAHINDRA Scorpio | 21 | 21 | 0 | 0 | 0 |
| MAHINDRA Thar | 3 | 3 | 0 | 0 | 0 |
| MAHINDRA TUV | 1 | 1 | 0 | 0 | 0 |
| MAHINDRA XUV300 | 5 | 5 | 0 | 0 | 0 |
| MAHINDRA XUV500 | 29 | 29 | 0 | 0 | 0 |
| MASERATI SOUTH AFRICA | 4 | 4 | 0 | 0 | 0 |
| MASERATI Levante | 4 | 4 | 0 | 0 | 0 |
| MAZDA SOUTHERN AFRICA | 809 | 793 | 0 | 0 | 16 |
| MAZDA 2 | 126 | 118 | 0 | 0 | 8 |
| MAZDA 3 | 34 | 33 | 0 | 0 | 1 |
| MAZDA CX-3 | 253 | 249 | 0 | 0 | 4 |
| MAZDA CX-30 | 46 | 45 | 0 | 0 | 1 |
| MAZDA CX-5 | 350 | 348 | 0 | 0 | 2 |
| MERCEDES-BENZ SA * | 779 | 779 | 0 | 0 | 0 6 200 |
| MERCEDES | 779 | 779 | 0 | 0 | 0 6 200 |
| MITSUBISHI MOTORS SA | 155 | 145 | 0 | 0 | 10 5 |
| MITSUBISHI ASX | 36 | 27 | 0 | 0 | 9 |
| MITSUBISHI Eclipse Cross | 46 | 46 | 0 | 0 | 0 |
| MITSUBISHI Outlander | 13 | 12 | 0 | 0 | 1 3 |
| MITSUBISHI Pajero | 38 | 38 | 0 | 0 | 0 |
| MITSUBISHI Pajero Sport | 22 | 22 | 0 | 0 | 0 2 |
| NISSAN | 408 | 317 | 18 | 69 | 4 |
| DATSUN GO | 78 | 51 | 0 | 27 | 0 |
| DATSUN GO+ | 47 | 47 | 0 | 0 | 0 |
| NISSAN 370Z | 1 | 1 | 0 | 0 | 0 |
| NISSAN Almera | 99 | 39 | 18 | 42 | 0 |
| NISSAN Micra 5 | 26 | 26 | 0 | 0 | 0 |
| NISSAN Patrol SW | 5 | 5 | 0 | 0 | 0 |
| NISSAN Qashqai | 55 | 55 | 0 | 0 | 0 |
| NISSAN X-Trail | 97 | 93 | 0 | 0 | 4 |
| PCSA | 309 | 223 | 0 | 55 | 31 |
| CITROEN C3 | 12 | 12 | 0 | 0 | 0 |
| CITROEN C3 Aircross | 6 | 6 | 0 | 0 | 0 |
| CITROEN C5 Aircross | 53 | 20 | 0 | 20 | 13 |
| OPEL Astra Hatch | 4 | 4 | 0 | 0 | 0 |
| OPEL Combo Life | 6 | 6 | 0 | 0 | 0 |
| OPEL Corsa | 57 | 57 | 0 | 0 | 0 |
| OPEL Crossland | 9 | 9 | 0 | 0 | 0 |
| OPEL Grandland X | 12 | 7 | 0 | 5 | 0 |
| PEUGEOT 108 | 17 | 17 | 0 | 0 | 0 |
| PEUGEOT 2008 | 20 | 20 | 0 | 0 | 0 |
| PEUGEOT 208 | 19 | 19 | 0 | 0 | 0 |
| PEUGEOT 3008 | 42 | 30 | 0 | 12 | 0 |
| PEUGEOT 5008 | 52 | 16 | 0 | 18 | 18 |
| PORSCHE ** | 112 | 112 | 0 | 0 | 0 |
| PORSCHE | 112 | 112 | 0 | 0 | 0 |
| RENAULT | 1 423 | 1391 | 0 | 0 | 32 |
| RENAULT Captur | 4 | 0 | 0 | 0 | 4 |
| RENAULT Clio IV | 24 | 0 | 0 | 0 | 24 |
| RENAULT Duster | 200 | 198 | 0 | 0 | 2 |
| RENAULT Koleos | 1 | 1 | 0 | 0 | 0 |
| RENAULT Kwid | 642 | 641 | 0 | 0 | 1 |
| RENAULT Sandero II | 116 | 115 | 0 | 0 | 1 |
| RENAULT Triber | 436 | 436 | 0 | 0 | 0 |
| SCUDERIA SOUTH AFRICA | 10 | 10 | 0 | 0 | 0 |
| FERRARI 812 | 1 | 1 | 0 | 0 | 0 |
| FERRARI F8 | 8 | 8 | 0 | 0 | 0 |
| FERRARI Roma | 1 | 1 | 0 | 0 | 0 |
| SUBARU | 57 | 52 | 0 | 0 | 5 |
| SUBARU Forester | 31 | 30 | 0 | 0 | 1 |
| SUBARU Outback | 14 | 11 | 0 | 0 | 3 |
| SUBARU XV | 12 | 11 | 0 | 0 | 1 |
| SUZUKI AUTO | 2 170 | 1647 | 0 | 521 | 2 |
| SUZUKI Baleno | 22 | 22 | 0 | 0 | 0 |
| SUZUKI Celerio | 6 | 6 | 0 | 0 | 0 |
| SUZUKI Ciaz | 96 | 26 | 0 | 70 | 0 |
| SUZUKI Dzire | 8 | 8 | 0 | 0 | 0 |
| SUZUKI Ertiga | 166 | 166 | 0 | 0 | 0 |
| SUZUKI Ignis | 97 | 97 | 0 | 0 | 0 |
| SUZUKI Jimny | 200 | 200 | 0 | 0 | 0 |
| SUZUKI S-Presso | 571 | 351 | 0 | 220 | 0 |

| | | | | | | |
|------------------------|--------------|-------------|----------|------------|------------|------------|
| SUZUKI Swift | 652 | 420 | 0 | 231 | 1 | |
| SUZUKI Vitara | 5 | 5 | 0 | 0 | 0 | |
| SUZUKI Vitara Brezza | 347 | 346 | 0 | 0 | 1 | |
| TOYOTA | 3 885 | 3202 | 8 | 500 | 175 | 154 |
| LEXUS ES | 8 | 8 | 0 | 0 | 0 | |
| LEXUS IS | 4 | 4 | 0 | 0 | 0 | |
| LEXUS LX | 5 | 4 | 0 | 0 | 1 | |
| LEXUS NX | 7 | 7 | 0 | 0 | 0 | |
| LEXUS RX | 6 | 6 | 0 | 0 | 0 | |
| LEXUS UX | 1 | 1 | 0 | 0 | 0 | |
| TOYOTA Agya | 467 | 321 | 0 | 128 | 18 | |
| TOYOTA Avanza | 233 | 226 | 3 | 2 | 2 | |
| TOYOTA Aygo | 1 | 1 | 0 | 0 | 0 | |
| TOYOTA C-HR | 92 | 75 | 0 | 0 | 17 | |
| TOYOTA Corolla | 34 | 32 | 0 | 0 | 2 | 5 |
| TOYOTA Corolla HB | 42 | 40 | 0 | 0 | 2 | |
| TOYOTA Corolla Quest | 652 | 365 | 3 | 261 | 23 | |
| TOYOTA Etios | 10 | 10 | 0 | 0 | 0 | |
| TOYOTA FJ Cruiser | 36 | 36 | 0 | 0 | 0 | |
| TOYOTA Fortuner | 615 | 595 | 1 | 4 | 15 | 149 |
| TOYOTA Landcruiser 200 | 36 | 35 | 0 | 0 | 1 | |
| TOYOTA Landcruiser SW | 13 | 10 | 0 | 0 | 3 | |
| TOYOTA Prado | 62 | 52 | 0 | 0 | 10 | |
| TOYOTA Quantum | 3 | 3 | 0 | 0 | 0 | |
| TOYOTA RAV | 246 | 185 | 0 | 36 | 25 | |
| TOYOTA Starlet | 503 | 410 | 1 | 50 | 42 | |
| TOYOTA Supra | 11 | 11 | 0 | 0 | 0 | |
| TOYOTA Urban Cruiser | 796 | 763 | 0 | 19 | 14 | |
| TOYOTA Yaris | 2 | 2 | 0 | 0 | 0 | |

| | | | | | | |
|----------------------------|--------------|-------------|------------|-------------|------------|--------------|
| VOLKSWAGEN GROUP SA | 5 697 | 4239 | 251 | 1070 | 137 | 6 783 |
| AUDI A1 | 85 | 75 | 8 | 0 | 2 | |
| AUDI A3 Sedan | 47 | 47 | 0 | 0 | 0 | |
| AUDI A3 Sportback | 47 | 47 | 0 | 0 | 0 | |
| AUDI A4 | 35 | 35 | 0 | 0 | 0 | |
| AUDI A4 Avant | 8 | 8 | 0 | 0 | 0 | |
| AUDI A5 Coupe/Cabriolet | 8 | 8 | 0 | 0 | 0 | |
| AUDI A5 Sportback | 19 | 19 | 0 | 0 | 0 | |
| AUDI A6 | 4 | 4 | 0 | 0 | 0 | |
| AUDI A6 Avant | 11 | 11 | 0 | 0 | 0 | |
| AUDI A7 Sportback | 4 | 4 | 0 | 0 | 0 | |
| AUDI Q2 | 10 | 3 | 0 | 0 | 7 | |
| AUDI Q3 | 86 | 80 | 0 | 0 | 6 | |
| AUDI Q3 Sportback | 30 | 30 | 0 | 0 | 0 | |
| AUDI Q5 | 10 | 9 | 0 | 0 | 1 | |
| AUDI Q7 | 8 | 8 | 0 | 0 | 0 | |
| AUDI Q8 | 28 | 28 | 0 | 0 | 0 | |
| AUDI R8 | 4 | 4 | 0 | 0 | 0 | |
| AUDI TT | 13 | 11 | 0 | 2 | 0 | |
| VW Caddy | 25 | 16 | 0 | 0 | 9 | |
| VW Caravelle | 33 | 32 | 0 | 0 | 1 | |
| VW Golf 7 | 1 | 0 | 0 | 0 | 1 | |
| VW Kombi | 101 | 49 | 0 | 50 | 2 | |
| VW Polo | 1 792 | 1385 | 17 | 376 | 14 | 6 783 |
| VW Polo Sedan | 502 | 197 | 205 | 100 | 0 | |
| VW Polo Vivo | 1 849 | 1283 | 21 | 484 | 61 | |
| VW T-Cross | 498 | 461 | 0 | 10 | 27 | |
| VW Tiguan | 74 | 74 | 0 | 0 | 0 | |
| VW Touareg | 18 | 16 | 0 | 0 | 2 | |
| VW T-Roc | 347 | 295 | 0 | 48 | 4 | |

| | | | | | | |
|-------------------|------------|------------|----------|----------|-----------|--|
| VOLVO CARS | 175 | 116 | 0 | 0 | 59 | |
| VOLVO S90 | 1 | 0 | 0 | 0 | 1 | |
| VOLVO XC40 | 75 | 67 | 0 | 0 | 8 | |
| VOLVO XC60 | 75 | 37 | 0 | 0 | 38 | |
| VOLVO XC90 | 24 | 12 | 0 | 0 | 12 | |

* Sales are estimates ** Reported aggregate sales numbers only

| Light CV < 3501kg | RSA | Dealer | Gov | Rental | Single | Export |
|--|--------------|---------------|------------|---------------|---------------|---------------|
| FCA SOUTH AFRICA | 6 | 6 | 0 | 0 | 0 | |
| FIAT Doblo Cargo | 2 | 2 | 0 | 0 | 0 | |
| FIAT Fiorino | 3 | 3 | 0 | 0 | 0 | |
| FIAT Fullback | 1 | 1 | 0 | 0 | 0 | |
| FORD MOTOR COMPANY | 1 766 | 1505 | 184 | 31 | 46 | 5 937 |
| FORD Ranger | 1 705 | 1460 | 174 | 31 | 40 | 5 937 |
| FORD Tourneo Custom | 55 | 39 | 10 | 0 | 6 | |
| FORD Transit | 6 | 6 | 0 | 0 | 0 | |
| HAVAL MOTORS SA | 453 | 453 | 0 | 0 | 0 | 7 |
| GWM P-Series | 237 | 237 | 0 | 0 | 0 | 4 |
| GWM Steed | 216 | 216 | 0 | 0 | 0 | 3 |
| HYUNDAI AUTOMOTIVE SOUTH AFRICA | 250 | 250 | 0 | 0 | 0 | |
| HYUNDAI H1 | 19 | 19 | 0 | 0 | 0 | |
| HYUNDAI H100 Bakkie | 231 | 231 | 0 | 0 | 0 | |
| ISUZU MOTORS SOUTH AFRICA | 1 406 | 1105 | 229 | 55 | 17 | 408 |
| ISUZU D-MAX | 1 402 | 1105 | 229 | 55 | 13 | 408 |
| ISUZU KB | 4 | 0 | 0 | 0 | 4 | |
| IVECO | 0 | 0 | 0 | 0 | 0 | |
| JMC | 5 | 5 | 0 | 0 | 0 | |
| CHANGAN Minivan | 4 | 4 | 0 | 0 | 0 | |
| CHANGAN Single Cab | 1 | 1 | 0 | 0 | 0 | |
| KIA SOUTH AFRICA | 100 | 100 | 0 | 0 | 0 | |
| KIA K2700 | 100 | 100 | 0 | 0 | 0 | |
| MAHINDRA | 375 | 365 | 10 | 0 | 0 | |

| | | | | | | |
|------------------------------|--------------|-------------|------------|------------|-----------|--------------|
| MAHINDRA Bolero | 34 | 34 | 0 | 0 | 0 | 0 |
| MAHINDRA KUV | 3 | 3 | 0 | 0 | 0 | 0 |
| MAHINDRA Scorpio Pik-Up | 338 | 328 | 10 | 0 | 0 | 0 |
| MAZDA SOUTHERN AFRICA | 24 | 24 | 0 | 0 | 0 | 0 |
| MAZDA BT-50 | 24 | 24 | 0 | 0 | 0 | 0 |
| MERCEDES-BENZ SA * | 36 | 36 | 0 | 0 | 0 | 0 |
| MERCEDES | 36 | 36 | 0 | 0 | 0 | 0 |
| MITSUBISHI MOTORS SA | 32 | 31 | 0 | 0 | 1 | 23 |
| MITSUBISHI Triton | 32 | 31 | 0 | 0 | 1 | 23 |
| NISSAN | 1 319 | 1184 | 32 | 103 | 0 | 64 |
| NISSAN Hardbody | 58 | 58 | 0 | 0 | 0 | 60 |
| NISSAN NP200 | 1 082 | 976 | 3 | 103 | 0 | 3 |
| NISSAN NP300 | 152 | 123 | 29 | 0 | 0 | 1 |
| NISSAN NV350 Taxi | 27 | 27 | 0 | 0 | 0 | 0 |
| PCSA | 21 | 21 | 0 | 0 | 0 | 0 |
| OPEL Combo | 14 | 14 | 0 | 0 | 0 | 0 |
| PEUGEOT Partner | 7 | 7 | 0 | 0 | 0 | 0 |
| RENAULT | 9 | 4 | 0 | 0 | 5 | 5 |
| RENAULT Sandero Express | 9 | 4 | 0 | 0 | 5 | 5 |
| SUZUKI AUTO | 74 | 74 | 0 | 0 | 0 | 0 |
| SUZUKI Super Carry | 74 | 74 | 0 | 0 | 0 | 0 |
| TOYOTA | 4 745 | 4388 | 102 | 158 | 97 | 2 640 |
| TOYOTA Avanza | 6 | 6 | 0 | 0 | 0 | 0 |
| TOYOTA Dyna | 62 | 62 | 0 | 0 | 0 | 0 |
| TOYOTA Hi-Ace | 1 176 | 1176 | 0 | 0 | 0 | 0 |
| TOYOTA Hi-Ace Bus | 33 | 22 | 11 | 0 | 0 | 0 |
| TOYOTA Hilux | 3 163 | 2883 | 60 | 138 | 82 | 2 640 |
| TOYOTA Landcruiser PU | 203 | 186 | 3 | 0 | 14 | 14 |
| TOYOTA Quantum | 102 | 53 | 28 | 20 | 1 | 1 |
| VOLKSWAGEN GROUP SA | 258 | 247 | 2 | 0 | 9 | 9 |
| VW Amarok | 103 | 102 | 1 | 0 | 0 | 0 |
| VW Caddy | 109 | 108 | 1 | 0 | 0 | 0 |
| VW Transporter Cr-Bus | 29 | 23 | 0 | 0 | 6 | 6 |
| VW Transporter PU | 9 | 7 | 0 | 0 | 2 | 2 |
| VW Transporter P-Van | 8 | 7 | 0 | 0 | 1 | 1 |

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|--|------------|------------|-----------|----------|----------|----------|
| Medium CV 3501-8500kg | | | | | | |
| DAIMLER TRUCKS AND BUSES SA * | 29 | 29 | 0 | 0 | 0 | 5 |
| FUSO | 29 | 29 | 0 | 0 | 0 | 5 |
| FAW TRUCKS | 20 | 20 | 0 | 0 | 0 | 0 |
| FAW 3.5 Ton | 20 | 20 | 0 | 0 | 0 | 0 |
| FCA SOUTH AFRICA | | 0 | 0 | 0 | 0 | 0 |
| FORD MOTOR COMPANY | 4 | 4 | 0 | 0 | 0 | 0 |
| FORD Transit | 4 | 4 | 0 | 0 | 0 | 0 |
| HYUNDAI AUTOMOTIVE SOUTH AFRICA | 38 | 38 | 0 | 0 | 0 | 0 |
| HYUNDAI EX-8 | 38 | 38 | 0 | 0 | 0 | 0 |
| ISUZU MOTORS SOUTH AFRICA | 111 | 108 | 2 | 0 | 1 | 4 |
| ISUZU N-Series | 111 | 108 | 2 | 0 | 1 | 4 |
| IVECO | 14 | 14 | 0 | 0 | 0 | 0 |
| IVECO Daily | 14 | 14 | 0 | 0 | 0 | 0 |
| JMC | | 0 | 0 | 0 | 0 | 0 |
| MERCEDES-BENZ SA * | 83 | 83 | 0 | 0 | 0 | 5 |
| MERCEDES | 83 | 83 | 0 | 0 | 0 | 5 |
| PCSA | 14 | 14 | 0 | 0 | 0 | 0 |
| PEUGEOT Boxer | 14 | 14 | 0 | 0 | 0 | 0 |
| POWERSTAR | | 0 | 0 | 0 | 0 | 0 |
| TATA | 20 | 20 | 0 | 0 | 0 | 0 |
| TATA LPT | 20 | 20 | 0 | 0 | 0 | 0 |
| TOYOTA | 116 | 112 | 1 | 0 | 3 | 3 |
| HINO 300 Series | 98 | 95 | 0 | 0 | 3 | 3 |
| TOYOTA Quantum | 18 | 17 | 1 | 0 | 0 | 0 |
| VECV SOUTH AFRICA | | 0 | 0 | 0 | 0 | 0 |
| VOLKSWAGEN GROUP SA | 62 | 31 | 27 | 0 | 4 | 4 |
| VW Crafter | 62 | 31 | 27 | 0 | 4 | 4 |

* Sales are estimates ** Reported aggregate sales numbers only

| | RSA | Dealer | Gov | Rental | Single | Export |
|--------------------------------------|-----------|-----------|----------|----------|----------|-----------|
| Heavy CV 8501-16500kg | | | | | | |
| DAIMLER TRUCKS AND BUSES SA * | 40 | 40 | 0 | 0 | 0 | 0 |
| MERCEDES/FUSO | 40 | 40 | 0 | 0 | 0 | 0 |
| FAW TRUCKS | 61 | 61 | 0 | 0 | 0 | 0 |
| FAW CA 15 | 40 | 40 | 0 | 0 | 0 | 0 |
| FAW CA 8 | 21 | 21 | 0 | 0 | 0 | 0 |
| ISUZU MOTORS SOUTH AFRICA | 75 | 75 | 0 | 0 | 0 | 3 |
| ISUZU F-Series | 71 | 71 | 0 | 0 | 0 | 3 |
| ISUZU FX-Series | 4 | 4 | 0 | 0 | 0 | 0 |
| IVECO | | 0 | 0 | 0 | 0 | 0 |
| MAN | | 0 | 0 | 0 | 0 | 0 |
| POWERSTAR | 16 | 16 | 0 | 0 | 0 | 0 |
| POWERSTAR BeiBen | 1 | 1 | 0 | 0 | 0 | 0 |
| POWERSTAR FT Series | 15 | 15 | 0 | 0 | 0 | 0 |
| TATA | 31 | 30 | 1 | 0 | 0 | 0 |
| TATA LPT | 31 | 30 | 1 | 0 | 0 | 0 |
| TOYOTA | 43 | 43 | 0 | 0 | 0 | 0 |
| HINO 500 Series | 43 | 43 | 0 | 0 | 0 | 0 |
| UD TRUCKS SOUTHERN AFRICA | 67 | 67 | 0 | 0 | 0 | 18 |

| | | | | | | |
|--------------------------|-----------|-----------|----------|----------|----------|----|
| UD TRUCKS Croner | 43 | 43 | 0 | 0 | 0 | 11 |
| UD TRUCKS Kuzer | 24 | 24 | 0 | 0 | 0 | 7 |
| VECV SOUTH AFRICA | 11 | 11 | 0 | 0 | 0 | |
| EICHER Pro 6016 | 11 | 11 | 0 | 0 | 0 | |

* Sales are estimates ** Reported aggregate sales numbers only

| Extra Heavy CV > 16500kg | RSA | Dealer | Gov | Rental | Single | Export |
|--------------------------------------|------------|------------|----------|----------|----------|-----------|
| BABCOCK | 39 | 39 | 0 | 0 | 0 | |
| DAF CF | 3 | 3 | 0 | 0 | 0 | |
| DAF XF | 36 | 36 | 0 | 0 | 0 | |
| DAIMLER TRUCKS AND BUSES SA * | 244 | 244 | 0 | 0 | 0 | |
| MERCEDES | 244 | 244 | 0 | 0 | 0 | |
| FAW TRUCKS | 72 | 72 | 0 | 0 | 0 | |
| FAW 28 | 3 | 3 | 0 | 0 | 0 | |
| FAW CA 28 | 27 | 27 | 0 | 0 | 0 | |
| FAW CA 33 | 41 | 41 | 0 | 0 | 0 | |
| FAW CA 35 | 1 | 1 | 0 | 0 | 0 | |
| ISUZU MOTORS SOUTH AFRICA | 19 | 17 | 2 | 0 | 0 | |
| ISUZU F-Series | 18 | 16 | 2 | 0 | 0 | |
| ISUZU FX-Series | 1 | 1 | 0 | 0 | 0 | |
| IVECO | 40 | 40 | 0 | 0 | 0 | |
| IVECO Eurocargo | 1 | 1 | 0 | 0 | 0 | |
| IVECO Stralis | 32 | 32 | 0 | 0 | 0 | |
| IVECO Trakker | 7 | 7 | 0 | 0 | 0 | |
| MAN | 118 | 118 | 0 | 0 | 0 | 1 |
| MAN TGM | 14 | 14 | 0 | 0 | 0 | |
| MAN TGS | 104 | 104 | 0 | 0 | 0 | |
| VW Constellation | | 0 | 0 | 0 | 0 | 1 |
| POWERSTAR | 37 | 37 | 0 | 0 | 0 | |
| POWERSTAR BeiBen | 37 | 37 | 0 | 0 | 0 | |
| SCANIA | 173 | 171 | 0 | 2 | 0 | |
| SCANIA G-Series | 72 | 71 | 0 | 1 | 0 | |
| SCANIA P-Series | 48 | 47 | 0 | 1 | 0 | |
| SCANIA R-Series | 53 | 53 | 0 | 0 | 0 | |
| TATA | 23 | 23 | 0 | 0 | 0 | |
| DAEWOO Commercials | 20 | 20 | 0 | 0 | 0 | |
| TATA Prima | 3 | 3 | 0 | 0 | 0 | |
| TOYOTA | 21 | 18 | 0 | 0 | 3 | 1 |
| HINO 500 Series | 15 | 15 | 0 | 0 | 0 | 1 |
| HINO 700 Series | 6 | 3 | 0 | 0 | 3 | |
| UD TRUCKS SOUTHERN AFRICA | 116 | 116 | 0 | 0 | 0 | 3 |
| UD TRUCKS Croner | 14 | 14 | 0 | 0 | 0 | |
| UD TRUCKS Quester | 91 | 91 | 0 | 0 | 0 | 3 |
| UD TRUCKS Quon | 11 | 11 | 0 | 0 | 0 | |
| VECV SOUTH AFRICA | | 0 | 0 | 0 | 0 | |
| VOLVO GROUP SOUTHERN AFRICA | 195 | 195 | 0 | 0 | 0 | 25 |
| VOLVO FH | 162 | 162 | 0 | 0 | 0 | 25 |
| VOLVO FM | 33 | 33 | 0 | 0 | 0 | |

* Sales are estimates ** Reported aggregate sales numbers only

| Bus > 8500kg | RSA | Dealer | Gov | Rental | Single | Export |
|--------------------------------------|-----------|-----------|----------|----------|----------|--------|
| DAIMLER TRUCKS AND BUSES SA * | 15 | 15 | 0 | 0 | 0 | |
| MERCEDES | 15 | 15 | 0 | 0 | 0 | |
| ISUZU MOTORS SOUTH AFRICA | | 0 | 0 | 0 | 0 | |
| IVECO | | 0 | 0 | 0 | 0 | |
| MAN | 13 | 13 | 0 | 0 | 0 | |
| MAN Bus | 12 | 12 | 0 | 0 | 0 | |
| VW Volksbus | 1 | 1 | 0 | 0 | 0 | |
| SCANIA | 6 | 6 | 0 | 0 | 0 | |
| SCANIA Bus | 6 | 6 | 0 | 0 | 0 | |
| TATA | 1 | 1 | 0 | 0 | 0 | |
| TATA LPO | 1 | 1 | 0 | 0 | 0 | |
| VOLVO GROUP SOUTHERN AFRICA | 2 | 2 | 0 | 0 | 0 | |
| VOLVO Bus | 2 | 2 | 0 | 0 | 0 | |

* Sales are estimates ** Reported aggregate sales numbers only