

Jan 2021 Industry New Vehicle sales: OEM Sales

Total Vehicles by Manufacturer

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	9 033	6754	307	1746	226	3 300
VOLKSWAGEN GROUP SA	5 857	4273	279	1193	112	6 942
FORD MOTOR COMPANY	2 687	2380	143	25	139	1 958
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 622	2322	0	300	0	
NISSAN	2 038	1685	166	22	165	315
SUZUKI AUTO	1 861	1318	37	500	6	
RENAULT	1 400	1377	0	0	23	
MERCEDES-BENZ SA *	1 300	1300	0	0	0	5 205
KIA SOUTH AFRICA	1 256	1117	0	135	4	
ISUZU MOTORS SOUTH AFRICA	1 098	908	187	0	3	233
HAVAL MOTORS SA	976	968	0	0	8	15
BMW GROUP *	902	902	0	0	0	4 700
MAZDA SOUTHERN AFRICA	773	753	0	0	20	
MAHINDRA	569	563	6	0	0	
JAGUAR LAND ROVER	302	259	1	14	28	
PCSA	283	204	0	30	49	
HONDA	219	219	0	0	0	43
FCA SOUTH AFRICA	200	198	0	0	2	1
VOLVO GROUP SOUTHERN AFRICA	170	170	0	0	0	1
MITSUBISHI MOTORS SA	167	165	0	0	2	39
IVECO	151	28	86	0	37	7
VOLVO CARS	148	105	0	4	39	3
SCANIA	121	105	0	16	0	4
MAN	115	115	0	0	0	1
FAW TRUCKS	108	108	0	0	0	
PORSCHE **	105	105	0	0	0	
UD TRUCKS SOUTHERN AFRICA	91	91	0	0	0	4
TATA	68	68	0	0	0	
POWERSTAR	46	46	0	0	0	
SUBARU	45	37	0	0	8	
JMC	24	24	0	0	0	
BABCOCK	14	14	0	0	0	
VECV SOUTH AFRICA	12	12	0	0	0	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
BENTLEY **	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
MASERATI SOUTH AFRICA	2	2	0	0	0	
INDUSTRY TOTAL	34 784	28716	1212	3985	871	22 771

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd from the month of February 2020

Passenger for Jan 2021

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	5 550	3994	254	1193	109	6 942
TOYOTA	5 015	3096	101	1671	147	71
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 361	2061	0	300	0	
SUZUKI AUTO	1 807	1264	37	500	6	
RENAULT	1 397	1374	0	0	23	
KIA SOUTH AFRICA	1 152	1013	0	135	4	
FORD MOTOR COMPANY	1 099	999	3	3	94	2
BMW GROUP *	902	902	0	0	0	4 700
MERCEDES-BENZ SA *	895	895	0	0	0	5 200
MAZDA SOUTHERN AFRICA	753	734	0	0	19	
HAVAL MOTORS SA	697	696	0	0	1	7
NISSAN	611	484	5	0	122	
JAGUAR LAND ROVER	302	259	1	14	28	
PCSA	260	181	0	30	49	
MAHINDRA	221	221	0	0	0	
HONDA	219	219	0	0	0	43
VOLVO CARS	148	105	0	4	39	3
MITSUBISHI MOTORS SA	139	137	0	0	2	31
FCA SOUTH AFRICA	136	135	0	0	1	1
PORSCHE **	105	105	0	0	0	
SUBARU	45	37	0	0	8	
ISUZU MOTORS SOUTH AFRICA	15	12	2	0	1	4
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
BENTLEY **	6	6	0	0	0	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
MASERATI SOUTH AFRICA	2	2	0	0	0	
JMC	1	1	0	0	0	
INDUSTRY TOTAL	23 853	18947	403	3850	653	17 004

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg for Jan 2021

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	3 898	3543	203	75	77	3 229
FORD MOTOR COMPANY	1 569	1364	140	22	43	1 956
NISSAN	1 427	1201	161	22	43	315
ISUZU MOTORS SOUTH AFRICA	943	771	171	0	1	222
MAHINDRA	348	342	6	0	0	
HAVAL MOTORS SA	279	272	0	0	7	8
VOLKSWAGEN GROUP SA	272	262	7	0	3	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	237	237	0	0	0	
KIA SOUTH AFRICA	104	104	0	0	0	
SUZUKI AUTO	54	54	0	0	0	
MERCEDES-BENZ SA *	47	47	0	0	0	
FCA SOUTH AFRICA	39	38	0	0	1	
MITSUBISHI MOTORS SA	28	28	0	0	0	8
MAZDA SOUTHERN AFRICA	20	19	0	0	1	
PCSA	18	18	0	0	0	
JMC	15	15	0	0	0	
RENAULT	3	3	0	0	0	
IVECO		0	0	0	0	
INDUSTRY TOTAL	9 301	8318	688	119	176	5 738

Medium CV 3501-8500kg for Jan 2021

	RSA	Dealer	Gov	Rental	Single	Export
MERCEDES-BENZ SA *	111	111	0	0	0	5
IVECO	97	11	86	0	0	1
ISUZU MOTORS SOUTH AFRICA	77	76	1	0	0	
TOYOTA	72	71	1	0	0	
VOLKSWAGEN GROUP SA	35	17	18	0	0	
FCA SOUTH AFRICA	25	25	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	24	24	0	0	0	
FORD MOTOR COMPANY	19	17	0	0	2	
TATA	14	14	0	0	0	
FAW TRUCKS	10	10	0	0	0	
JMC	8	8	0	0	0	
PCSA	5	5	0	0	0	
POWERSTAR		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	497	389	106	0	2	6

Heavy CV 8501-16500kg for Jan 2021

	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	52	52	0	0	0	
TOYOTA	40	38	2	0	0	
ISUZU MOTORS SOUTH AFRICA	39	39	0	0	0	7
TATA	34	34	0	0	0	
MERCEDES-BENZ SA *	31	31	0	0	0	
VECV SOUTH AFRICA	11	11	0	0	0	
UD TRUCKS SOUTHERN AFRICA	9	9	0	0	0	4
POWERSTAR	6	6	0	0	0	
MAN	1	1	0	0	0	
IVECO		0	0	0	0	4
INDUSTRY TOTAL	223	221	2	0	0	15

Extra Heavy CV > 16500kg for Jan 2021

	RSA	Dealer	Gov	Rental	Single	Export
MERCEDES-BENZ SA *	201	201	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	169	169	0	0	0	1
SCANIA	119	105	0	14	0	4
MAN	90	90	0	0	0	1
UD TRUCKS SOUTHERN AFRICA	82	82	0	0	0	
FAW TRUCKS	46	46	0	0	0	
POWERSTAR	40	40	0	0	0	
ISUZU MOTORS SOUTH AFRICA	24	10	13	0	1	
TATA	20	20	0	0	0	
IVECO	17	17	0	0	0	2
BABCOCK	14	14	0	0	0	
TOYOTA	8	6	0	0	2	
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	831	801	13	14	3	8

Bus > 8500kg for Jan 2021

	RSA	Dealer	Gov	Rental	Single	Export
IVECO	37	0	0	0	37	
MAN	24	24	0	0	0	
MERCEDES-BENZ SA *	15	15	0	0	0	
SCANIA	2	0	0	2	0	
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	

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Jan 2021 Industry New Vehicle Sales: OEM Sales

TATA	0	0	0	0	
INDUSTRY TOTAL	79	40	0	2	37

Make Totals for Jan 2021

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 892	6625	304	1746	217	3 300
VOLKSWAGEN	5 257	3703	279	1164	111	6 942
FORD	2 687	2380	143	25	139	1 958
HYUNDAI	2 622	2322	0	300	0	
SUZUKI	1 861	1318	37	500	6	
NISSAN	1 854	1511	166	22	155	315
RENAULT	1 400	1377	0	0	23	
KIA	1 256	1117	0	135	4	
MERCEDES*	1 158	1158	0	0	0	5 200
ISUZU	1 098	908	187	0	3	233
BMW/MINI*	902	902	0	0	0	4 700
MAZDA	773	753	0	0	20	
HAVAL	697	696	0	0	1	7
AUDI	600	570	0	29	1	
MAHINDRA	569	563	6	0	0	
GWM	279	272	0	0	7	8
LAND ROVER	260	223	1	14	22	
HONDA	219	219	0	0	0	43
DATSUN	184	174	0	0	10	
VOLVO TRUCKS	169	169	0	0	0	1
PEUGEOT	169	127	0	10	32	
MITSUBISHI	167	165	0	0	2	39
IVECO	151	28	86	0	37	7
VOLVO	148	105	0	4	39	3
MERCEDES/FUSO*	142	142	0	0	0	5
FIAT	122	121	0	0	1	
SCANIA	121	105	0	16	0	4
MAN	115	115	0	0	0	1
FAW	108	108	0	0	0	
PORSCHE**	105	105	0	0	0	
HINO	100	95	3	0	2	
UD TRUCKS	91	91	0	0	0	4
JEEP	73	72	0	0	1	1
OPEL	60	48	0	0	12	
CITROEN	54	29	0	20	5	
TATA TRUCK & BUS	50	50	0	0	0	
POWERSTAR	46	46	0	0	0	
SUBARU	45	37	0	0	8	
JAGUAR	42	36	0	0	6	
LEXUS	41	34	0	0	7	
DAEWOO	18	18	0	0	0	
CHANGAN	15	15	0	0	0	
DAF	14	14	0	0	0	
EICHER	12	12	0	0	0	
FERRARI	9	9	0	0	0	
JMC	8	8	0	0	0	
BENTLEY**	6	6	0	0	0	
LAMBORGHINI**	6	6	0	0	0	
ALFA ROMEO	3	3	0	0	0	
ABARTH	2	2	0	0	0	
MASERATI	2	2	0	0	0	
VOLVO BUS	1	1	0	0	0	
LANDWIND	1	1	0	0	0	
INDUSTRY TOTAL	34 784	28716	1212	3985	871	22 771

RSA and Export Sales by Market

	Jan 2021		Var %		Jan 2020		Dec 2020		Jan 2021 YTD		Var %		Jan 2020 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	23 853	17 004	-18.0%	31.8%	29 073	12 898	24 541	10 997	23 853	17 004	-18.0%	31.8%	29 073	12 898
Light CV < 3501kg	9 301	5 738	-4.9%	71.7%	9 780	3 341	10 784	6 903	9 301	5 738	-4.9%	71.7%	9 780	3 341
Medium CV 3501-8500kg	497	6	0.0%	-70.0%	497	20	536	7	497	6	0.0%	-70.0%	497	20
Heavy CV 8501-16500kg	223	15	-19.2%	400.0%	276	3	336	3	223	15	-19.2%	400.0%	276	3
Extra Heavy CV > 16500kg	831	8	9.8%	-80.5%	757	41	939	23	831	8	9.8%	-80.5%	757	41
Bus > 8500kg	79		163.3%	0.0%	30		114	10	79		163.3%	0.0%	30	
INDUSTRY TOTAL	34 784	22 771	-13.9%	39.7%	40 413	16 303	37 250	17 943	34 784	22 771	-13.9%	39.7%	40 413	16 303

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Dealer and Government Sales by Market

	Jan 2021		Var %		Jan 2020		Dec 2020		Jan 2021 YTD		Var %		Jan 2020 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	18 947	403	-12.9%	-15.7%	21 758	478	21 510	308	18 947	403	-12.9%	-15.7%	21 758	478
Light CV < 3501kg	8 318	688	-6.3%	72.9%	8 876	398	10 027	571	8 318	688	-6.3%	72.9%	8 876	398
Medium CV 3501-8500kg	389	106	-8.7%	171.8%	426	39	444	86	389	106	-8.7%	171.8%	426	39
Heavy CV 8501-16500kg	221	2	-17.2%	-75.0%	267	8	329	4	221	2	-17.2%	-75.0%	267	8
Extra Heavy CV > 16500kg	801	13	7.2%	550.0%	747	2	935	2	801	13	7.2%	550.0%	747	2
Bus > 8500kg	40		37.9%	-100.0%	29	1	92	2	40		37.9%	-100.0%	29	1
INDUSTRY TOTAL	28 716	1 212	-10.6%	30.9%	32 103	926	33 337	973	28 716	1 212	-10.6%	30.9%	32 103	926

Rental and Single Sales by Market

	Jan 2021		Var %		Jan 2020		Dec 2020		Jan 2021 YTD		Var %		Jan 2020 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 850	653	-29.0%	-53.9%	5 419	1 418	2 272	451	3 850	653	-29.0%	-53.9%	5 419	1 418
Light CV < 3501kg	119	176	-64.4%	2.3%	334	172	46	140	119	176	-64.4%	2.3%	334	172
Medium CV 3501-8500kg		2	-100.0%	-75.0%	24	8	4	2		2	-100.0%	-75.0%	24	8
Heavy CV 8501-16500kg			0.0%	-100.0%		1		3			0.0%	-100.0%		1
Extra Heavy CV > 16500kg	14	3	100.0%	200.0%	7	1		2	14	3	100.0%	200.0%	7	1
Bus > 8500kg	2	37	0.0%	0.0%				2	2	37	0.0%	0.0%		
INDUSTRY TOTAL	3 985	871	-31.1%	-45.6%	5 784	1 600	2 322	618	3 985	871	-31.1%	-53.9%	5 784	1 600

Passenger RSA Dealer Gov Rental Single Export

BENTLEY **	6	6	0	0	0	0
BENTLEY	6	6	0	0	0	0
BMW GROUP *	902	902	0	0	0	4 700
BMW/MINI	902	902	0	0	0	4 700
FCA SOUTH AFRICA	136	135	0	0	1	1
ABARTH 595	2	2	0	0	0	0
ALFA Giulia	3	3	0	0	0	0
FIAT 500	30	30	0	0	0	0
FIAT 500X	3	3	0	0	0	0
FIAT Panda	2	2	0	0	0	0
FIAT Tipo	23	23	0	0	0	0
JEEP Cherokee	8	8	0	0	0	0
JEEP Compass	36	36	0	0	0	1
JEEP Grand Cherokee	22	22	0	0	0	0
JEEP Renegade	4	4	0	0	0	0
JEEP Wrangler	3	2	0	0	1	0
FORD MOTOR COMPANY	1 099	999	3	3	94	2
FORD EcoSport	557	519	0	3	35	0
FORD Everest	185	137	3	0	45	2
FORD Fiesta	95	88	0	0	7	0
FORD Figo	205	198	0	0	7	0
FORD Kuga	17	17	0	0	0	0
FORD Mustang	40	40	0	0	0	0
HAVAL MOTORS SA	697	696	0	0	1	7
HAVAL**	697	696	0	0	1	7
HONDA	219	219	0	0	0	43
HONDA Amaze	19	19	0	0	0	0
HONDA Ballade	11	11	0	0	0	0
HONDA BR-V	91	91	0	0	0	0
HONDA Civic	2	2	0	0	0	30
HONDA CR-V	19	19	0	0	0	2
HONDA HR-V	27	27	0	0	0	1
HONDA Jazz	27	27	0	0	0	10
HONDA WR-V	23	23	0	0	0	0
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 361	2061	0	300	0	0
HYUNDAI Accent	11	11	0	0	0	0
HYUNDAI Atos	190	190	0	0	0	0
HYUNDAI Creta	325	325	0	0	0	0
HYUNDAI Grand i10	514	514	0	0	0	0
HYUNDAI H1	155	56	0	99	0	0
HYUNDAI i20	524	323	0	201	0	0
HYUNDAI i30	9	9	0	0	0	0
HYUNDAI Kona	8	8	0	0	0	0
HYUNDAI Santa Fe	2	2	0	0	0	0
HYUNDAI Tucson	175	175	0	0	0	0
HYUNDAI Venue	448	448	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	15	12	2	0	1	4
ISUZU MU-X	15	12	2	0	1	4
JAGUAR LAND ROVER	302	259	1	14	28	0
JAGUAR E-PACE	19	17	0	0	2	0
JAGUAR F-PACE	17	14	0	0	3	0
JAGUAR F-Type	4	4	0	0	0	0
JAGUAR I-PACE	2	1	0	0	1	0
L-R Defender	100	93	0	2	5	0
L-R Discovery	29	14	0	12	3	0
L-R Discovery Sport	22	18	0	0	4	0
L-R Range Rover	9	8	0	0	1	0

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L-R Range Rover Evoque	18	13	1	0	4	
L-R Range Rover Sport	62	59	0	0	3	
L-R Range Rover Velar	20	18	0	0	2	
JMC	1	1	0	0	0	
LANDWIND X5	1	1	0	0	0	
KIA SOUTH AFRICA	1 152	1013	0	135	4	
KIA Grand Sedona	12	12	0	0	0	
KIA Picanto	458	343	0	115	0	
KIA Rio	247	225	0	20	2	
KIA Seltos	299	299	0	0	0	
KIA Sorento	13	13	0	0	0	
KIA Sportage	123	121	0	0	2	
LAMBORGHINI SOUTH AFRICA **	6	6	0	0	0	
LAMBORGHINI	6	6	0	0	0	
MAHINDRA	221	221	0	0	0	
MAHINDRA KUV	86	86	0	0	0	
MAHINDRA Scorpio	24	24	0	0	0	
MAHINDRA Thar	30	30	0	0	0	
MAHINDRA TUV	29	29	0	0	0	
MAHINDRA XUV300	31	31	0	0	0	
MAHINDRA XUV500	21	21	0	0	0	
MASERATI SOUTH AFRICA	2	2	0	0	0	
MASERATI Levante	2	2	0	0	0	
MAZDA SOUTHERN AFRICA	753	734	0	0	19	
MAZDA 2	131	127	0	0	4	
MAZDA 3	57	56	0	0	1	
MAZDA CX-3	262	259	0	0	3	
MAZDA CX-30	18	11	0	0	7	
MAZDA CX-5	285	281	0	0	4	
MERCEDES-BENZ SA *	895	895	0	0	0	5 200
MERCEDES	895	895	0	0	0	5 200
MINI SOUTH AFRICA	139	137	0	0	2	31
MINI Countryman	15	13	0	0	2	1
MINI Eclipse Cross	74	74	0	0	0	
MINI Outlander	4	4	0	0	0	1
MINI Pajero	20	20	0	0	0	1
MINI Pajero Sport	26	26	0	0	0	28
NISSAN	611	484	5	0	122	
DATSUN GO	112	110	0	0	2	
DATSUN GO+	72	64	0	0	8	
NISSAN Almera	54	50	4	0	0	
NISSAN GT-R	1	1	0	0	0	
NISSAN Micra	16	13	0	0	3	
NISSAN Micra 5	89	63	0	0	26	
NISSAN Patrol SW	6	6	0	0	0	
NISSAN Qashqai	141	71	0	0	70	
NISSAN X-Trail	120	106	1	0	13	
PEUGEOT SOUTH AFRICA	260	181	0	30	49	
CITROEN C3	8	8	0	0	0	
CITROEN C3 Aircross	37	17	0	20	0	
CITROEN C5 Aircross	9	4	0	0	5	
OPEL Astra Hatch	4	4	0	0	0	
OPEL Combo Life	4	4	0	0	0	
OPEL Corsa	30	18	0	0	12	
OPEL Grandland X	6	6	0	0	0	
PEUGEOT 108	32	32	0	0	0	
PEUGEOT 2008	63	36	0	0	27	
PEUGEOT 208	27	15	0	10	2	
PEUGEOT 3008	18	18	0	0	0	
PEUGEOT 5008	22	19	0	0	3	
PORSCHE **	105	105	0	0	0	
PORSCHE	105	105	0	0	0	
RENAULT	1 397	1374	0	0	23	
RENAULT Captur	4	4	0	0	0	
RENAULT Clio V	3	0	0	0	3	
RENAULT Duster	144	142	0	0	2	
RENAULT Koleos	27	11	0	0	16	
RENAULT Kwid	465	465	0	0	0	
RENAULT Megane IV	3	3	0	0	0	
RENAULT Sandero II	292	292	0	0	0	
RENAULT Triber	459	457	0	0	2	
SCUDERIA SOUTH AFRICA	9	9	0	0	0	
FERRARI 488 Pista	2	2	0	0	0	
FERRARI 812	3	3	0	0	0	
FERRARI F8	3	3	0	0	0	
FERRARI Roma	1	1	0	0	0	
SUBARU	45	37	0	0	8	
SUBARU Forester	20	17	0	0	3	
SUBARU Outback	8	3	0	0	5	
SUBARU XV	17	17	0	0	0	
SUZUKI AUTO	1 807	1264	37	500	6	
SUZUKI Baleno	58	48	10	0	0	
SUZUKI Celerio	14	14	0	0	0	

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SUZUKI Ciaz	19	19	0	0	0	
SUZUKI Dzire	38	38	0	0	0	
SUZUKI Ertiga	111	91	20	0	0	
SUZUKI Ignis	75	74	0	0	1	
SUZUKI Jimny	234	234	0	0	0	
SUZUKI S-Presso	330	330	0	0	0	
SUZUKI Swift	893	388	0	500	5	
SUZUKI Vitara	35	28	7	0	0	
TOYOTA	5 015	3096	101	1671	147	71
LEXUS ES	3	3	0	0	0	
LEXUS IS	6	1	0	0	5	
LEXUS LX	10	9	0	0	1	
LEXUS NX	11	10	0	0	1	
LEXUS RX	4	4	0	0	0	
LEXUS UX	7	7	0	0	0	
TOYOTA 86	1	1	0	0	0	
TOYOTA Agya	512	259	0	247	6	
TOYOTA Avanza	421	161	1	258	1	
TOYOTA Aygo	8	8	0	0	0	
TOYOTA C-HR	41	38	0	0	3	
TOYOTA Corolla	103	99	0	0	4	
TOYOTA Corolla HB	78	45	30	0	3	
TOYOTA Corolla Quest	1 024	367	30	619	8	
TOYOTA Etios	40	40	0	0	0	
TOYOTA FJ Cruiser	15	13	0	0	2	
TOYOTA Fortuner	820	656	4	155	5	71
TOYOTA Landcruiser 200	187	178	0	1	8	
TOYOTA Landcruiser SW	18	13	0	0	5	
TOYOTA Prado	156	119	0	0	37	
TOYOTA Prius	1	1	0	0	0	
TOYOTA Quantum	7	7	0	0	0	
TOYOTA RAV	436	261	0	145	30	
TOYOTA Starlet	995	786	1	181	27	
TOYOTA Supra	2	2	0	0	0	
TOYOTA Yaris	109	8	35	65	1	
VOLKSWAGEN GROUP SA	5 550	3994	254	1193	109	6 942
AUDI A1	61	61	0	0	0	
AUDI A3 Sedan	60	60	0	0	0	
AUDI A3 Sportback	108	79	0	29	0	
AUDI A4	57	57	0	0	0	
AUDI A5 Coupe/Cabriolet	5	5	0	0	0	
AUDI A5 Sportback	19	19	0	0	0	
AUDI A6	4	4	0	0	0	
AUDI Q2	58	58	0	0	0	
AUDI Q3	83	83	0	0	0	
AUDI Q3 Sportback	44	44	0	0	0	
AUDI Q5	61	61	0	0	0	
AUDI Q7	11	10	0	0	1	
AUDI Q8	12	12	0	0	0	
AUDI R8	1	1	0	0	0	
AUDI TT	16	16	0	0	0	
VW Caddy	25	22	0	0	3	
VW Caravelle	21	20	0	0	1	
VW Golf 7	18	10	7	0	1	
VW Kombi	14	14	0	0	0	
VW Polo	854	745	36	65	8	6 942
VW Polo Sedan	467	146	150	171	0	
VW Polo Vivo	2 187	1294	51	788	54	
VW T-Cross	903	774	0	95	34	
VW Tiguan	134	122	10	0	2	
VW Touareg	7	6	0	0	1	
VW T-Roc	320	271	0	45	4	
VOLVO CARS	148	105	0	4	39	3
VOLVO S90	5	1	0	4	0	
VOLVO V90 CC	1	1	0	0	0	
VOLVO XC40	84	68	0	0	16	1
VOLVO XC60	45	27	0	0	18	2
VOLVO XC90	13	8	0	0	5	
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FCA SOUTH AFRICA	39	38	0	0	1	
FIAT Doblo Cargo	7	7	0	0	0	
FIAT Ducato	3	2	0	0	1	
FIAT Fiorino	10	10	0	0	0	
FIAT Fullback	19	19	0	0	0	
FORD MOTOR COMPANY	1 569	1364	140	22	43	1 956
FORD Ranger	1 516	1332	120	22	42	1 956
FORD Tourneo Custom	49	28	20	0	1	
FORD Transit	4	4	0	0	0	
HVAL MOTORS SA	279	272	0	0	7	8
GWM P-Series	114	107	0	0	7	
GWM Steed	165	165	0	0	0	8
HYUNDAI AUTOMOTIVE SOUTH AFRICA	237	237	0	0	0	
HYUNDAI Grand i10	8	8	0	0	0	
HYUNDAI H1	36	36	0	0	0	
HYUNDAI H100 Bakkie	193	193	0	0	0	

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ISUZU MOTORS SOUTH AFRICA	943	771	171	0	1	222
ISUZU D-MAX	943	771	171	0	1	222
IVECO		0	0	0	0	
JMC	15	15	0	0	0	
CHANGAN Double Cab	2	2	0	0	0	
CHANGAN Minivan	7	7	0	0	0	
CHANGAN Single Cab	6	6	0	0	0	
KIA SOUTH AFRICA	104	104	0	0	0	
KIA K2500	32	32	0	0	0	
KIA K2700	66	66	0	0	0	
KIA Picanto	6	6	0	0	0	
MAHINDRA	348	342	6	0	0	
MAHINDRA Bolero	24	24	0	0	0	
MAHINDRA KUV	7	7	0	0	0	
MAHINDRA Scorpio Pik-Up	317	311	6	0	0	
MAZDA SOUTHERN AFRICA	20	19	0	0	1	
MAZDA BT-50	20	19	0	0	1	
MERCEDES-BENZ SA *	47	47	0	0	0	
MERCEDES	47	47	0	0	0	
MITSUBISHI MOTORS SA	28	28	0	0	0	8
MITSUBISHI Triton	28	28	0	0	0	8
NISSAN	1 427	1201	161	22	43	315
NISSAN Hardbody	75	63	12	0	0	267
NISSAN Navara	1	1	0	0	0	
NISSAN NP200	922	892	0	22	8	13
NISSAN NP300	381	235	141	0	5	35
NISSAN NV350	13	0	3	0	10	
NISSAN NV350 Taxi	35	10	5	0	20	
PCSA	18	18	0	0	0	
OPEL Combo	16	16	0	0	0	
PEUGEOT Partner	2	2	0	0	0	
RENAULT	3	3	0	0	0	
RENAULT Kangoo	2	2	0	0	0	
RENAULT Trafic	1	1	0	0	0	
SUZUKI AUTO	54	54	0	0	0	
SUZUKI Super Carry	54	54	0	0	0	
TOYOTA	3 898	3543	203	75	77	3 229
TOYOTA Avanza	9	8	1	0	0	
TOYOTA Dyna	86	85	0	0	1	
TOYOTA Hi-Ace	728	728	0	0	0	
TOYOTA Hi-Ace Bus	57	31	23	3	0	
TOYOTA Hilux	2 661	2383	166	44	68	3 229
TOYOTA Landcruiser PU	268	249	11	0	8	
TOYOTA Quantum	89	59	2	28	0	
VOLKSWAGEN GROUP SA	272	262	7	0	3	
VW Amarok	155	154	0	0	1	
VW Caddy	95	86	7	0	2	
VW Transporter Cr-Bus	5	5	0	0	0	
VW Transporter PU	5	5	0	0	0	
VW Transporter P-Van	12	12	0	0	0	
Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	10	10	0	0	0	
FAW 3.5 Ton	10	10	0	0	0	
FCA SOUTH AFRICA	25	25	0	0	0	
FIAT Ducato	25	25	0	0	0	
FORD MOTOR COMPANY	19	17	0	0	2	
FORD Transit	19	17	0	0	2	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	24	24	0	0	0	
HYUNDAI EX-8	24	24	0	0	0	
ISUZU MOTORS SOUTH AFRICA	77	76	1	0	0	
ISUZU N-Series	77	76	1	0	0	
IVECO	97	11	86	0	0	1
IVECO Daily	97	11	86	0	0	1
JMC	8	8	0	0	0	
JMC Carrying	4	4	0	0	0	
JMC Carrying Plus	4	4	0	0	0	
MERCEDES-BENZ SA *	111	111	0	0	0	5
MERCEDES/FUSO	111	111	0	0	0	5
PCSA	5	5	0	0	0	
PEUGEOT Boxer	5	5	0	0	0	
POWERSTAR		0	0	0	0	
TATA	14	14	0	0	0	
TATA Bus	1	1	0	0	0	
TATA LPT	13	13	0	0	0	
TOYOTA	72	71	1	0	0	
HINO 300 Series	52	51	1	0	0	
TOYOTA Quantum	20	20	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
VOLKSWAGEN GROUP SA	35	17	18	0	0	

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Jan 2021 Industry New Vehicle sales: OEM Sales

	RSA	Dealer	Gov	Rental	Single	Export
VW Crafter	35	17	18	0	0	0
Heavy CV 8501-16500kg						
FAW TRUCKS	52	52	0	0	0	0
FAW CA 15	37	37	0	0	0	0
FAW CA 8	15	15	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	39	39	0	0	0	7
ISUZU F-Series	37	37	0	0	0	7
ISUZU FX-Series	2	2	0	0	0	0
IVECO	0	0	0	0	0	4
IVECO Eurocargo		0	0	0	0	4
MAN	1	1	0	0	0	0
MAN CLA	1	1	0	0	0	0
MERCEDES-BENZ SA *	31	31	0	0	0	0
MERCEDES/FUSO	31	31	0	0	0	0
POWERSTAR	6	6	0	0	0	0
POWERSTAR FT Series	6	6	0	0	0	0
TATA	34	34	0	0	0	0
TATA LPT	30	30	0	0	0	0
TATA Ultra	4	4	0	0	0	0
TOYOTA	40	38	2	0	0	0
HINO 500 Series	40	38	2	0	0	0
UD TRUCKS SOUTHERN AFRICA	9	9	0	0	0	4
UD TRUCKS Croner	2	2	0	0	0	1
UD TRUCKS Kuzer	7	7	0	0	0	3
VECV SOUTH AFRICA	11	11	0	0	0	0
EICHER Pro 6016	11	11	0	0	0	0
	RSA	Dealer	Gov	Rental	Single	Export
Extra Heavy CV > 16500kg						
BABCOCK	14	14	0	0	0	0
DAF XF	14	14	0	0	0	0
FAW TRUCKS	46	46	0	0	0	0
FAW 28	7	7	0	0	0	0
FAW CA 28	27	27	0	0	0	0
FAW CA 33	6	6	0	0	0	0
FAW CA 35	6	6	0	0	0	0
ISUZU MOTORS SOUTH AFRICA	24	10	13	0	1	1
ISUZU F-Series	8	8	0	0	0	0
ISUZU FX-Series	16	2	13	0	1	1
IVECO	17	17	0	0	0	2
IVECO Eurocargo		0	0	0	0	2
IVECO Stralis	14	14	0	0	0	0
IVECO Trakker	3	3	0	0	0	0
MAN	90	90	0	0	0	1
MAN TGM	11	11	0	0	0	1
MAN TGS	79	79	0	0	0	0
MERCEDES-BENZ SA *	201	201	0	0	0	0
MERCEDES	201	201	0	0	0	0
POWERSTAR	40	40	0	0	0	0
POWERSTAR BeiBen	40	40	0	0	0	0
SCANIA	119	105	0	14	0	4
SCANIA G-Series	59	50	0	9	0	0
SCANIA P-Series	9	7	0	2	0	4
SCANIA R-Series	51	48	0	3	0	0
TATA	20	20	0	0	0	0
DAEWOO Commercials	18	18	0	0	0	0
TATA LPT	2	2	0	0	0	0
TOYOTA	8	6	0	0	2	0
HINO 500 Series	3	1	0	0	2	0
HINO 700 Series	5	5	0	0	0	0
UD TRUCKS SOUTHERN AFRICA	82	82	0	0	0	0
UD TRUCKS Croner	4	4	0	0	0	0
UD TRUCKS Quester	55	55	0	0	0	0
UD TRUCKS Quon	23	23	0	0	0	0
VECV SOUTH AFRICA	1	1	0	0	0	0
EICHER Pro 6025	1	1	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	169	169	0	0	0	1
VOLVO FH	155	155	0	0	0	1
VOLVO FM	14	14	0	0	0	0
	RSA	Dealer	Gov	Rental	Single	Export
Bus > 8500kg						
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	0
IVECO	37	0	0	0	37	0
IVECO Afriway	37	0	0	0	37	0
MAN	24	24	0	0	0	0
MAN Bus	24	24	0	0	0	0
MERCEDES-BENZ SA *	15	15	0	0	0	0
MERCEDES	15	15	0	0	0	0
SCANIA	2	0	0	2	0	0
SCANIA Bus	2	0	0	2	0	0

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Jan 2021 Industry New Vehicle sales: OEM Sales

TATA	0	0	0	0
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0
VOLVO Bus	1	1	0	0

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