

Aug 2022

## Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

### OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT  
LEADER AND PARTNER FOR AND ON BEHALF OF THE  
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



**REIMAGINING THE FUTURE TOGETHER**  
Partnership | Consistency | Trust

**Total Vehicles by Manufacturer**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 138	8683	160	836	1459	3 196
VOLKSWAGEN GROUP SA	6 693	5287	97	1100	209	9 129
SUZUKI AUTO	4 164	3563	4	576	21	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	3 129	2798	0	331	0	
NISSAN	2 644	2474	26	57	87	594
RENAULT	2 350	2010	0	333	7	
FORD MOTOR COMPANY	2 341	2147	36	0	158	6 923
ISUZU MOTORS SOUTH AFRICA	2 122	1905	130	85	2	348
KIA SOUTH AFRICA	2 035	1864	0	170	1	
HAVAL MOTORS SA	1 797	1523	0	269	5	48
MAHINDRA	1 332	1228	104	0	0	
CHERY AUTO SOUTH AFRICA	1 320	1320	0	0	0	
BMW GROUP *	1 064	1064	0	0	0	3 300
MERCEDES-BENZ SA **	999	999	0	0	0	4 998
STELLANTIS	730	590	0	115	25	7
DAIMLER TRUCK SOUTHERN AFRICA	472	472	0	0	0	5
MAZDA SOUTHERN AFRICA	445	430	0	0	15	
FAW TRUCKS	309	309	0	0	0	
MITSUBISHI MOTORS SA	297	259	0	30	8	63
VOLVO GROUP SOUTHERN AFRICA	293	293	0	0	0	
UD TRUCKS SOUTHERN AFRICA	255	253	0	2	0	28
SCANIA	229	229	0	0	0	14
HONDA	220	200	0	8	12	9
JAC MOTORS SOUTH AFRICA	152	152	0	0	0	
MAN	150	150	0	0	0	
JAGUAR LAND ROVER	114	108	0	0	6	
PORSCHE **	111	111	0	0	0	
POWERSTAR	101	101	0	0	0	
VOLVO CARS	91	78	0	0	13	
SUBARU	81	80	0	0	1	
TATA	76	76	0	0	0	
IVECO	58	25	33	0	0	
VECV SOUTH AFRICA	40	40	0	0	0	
BABCOCK	30	30	0	0	0	
MERCEDES-BENZ BUSES	21	21	0	0	0	
LAMBORGHINI SOUTH AFRICA **	8	8	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	3	3	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>47 420</b>	<b>40889</b>	<b>590</b>	<b>3912</b>	<b>2029</b>	<b>28 662</b>

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

**Passenger for Aug 2022**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	6 405	5037	60	1100	208	9 129
TOYOTA	5 753	4718	17	784	234	120
SUZUKI AUTO	4 097	3496	4	576	21	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 806	2475	0	331	0	
RENAULT	2 338	2001	0	333	4	
KIA SOUTH AFRICA	1 853	1682	0	170	1	
CHERY AUTO SOUTH AFRICA	1 320	1320	0	0	0	
HAVAL MOTORS SA	1 219	1161	0	53	5	27
BMW GROUP *	1 064	1064	0	0	0	3 300
MERCEDES-BENZ SA **	908	908	0	0	0	4 998
STELLANTIS	639	509	0	105	25	7
NISSAN	586	553	1	0	32	
FORD MOTOR COMPANY	540	500	0	0	40	13
MAZDA SOUTHERN AFRICA	441	426	0	0	15	
MAHINDRA	396	396	0	0	0	
MITSUBISHI MOTORS SA	229	193	0	30	6	18
HONDA	220	200	0	8	12	9
JAGUAR LAND ROVER	114	108	0	0	6	
PORSCHE **	111	111	0	0	0	
VOLVO CARS	91	78	0	0	13	
SUBARU	81	80	0	0	1	
ISUZU MOTORS SOUTH AFRICA	41	39	0	2	0	1
LAMBORGHINI SOUTH AFRICA **	8	8	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	3	3	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>31 269</b>	<b>27072</b>	<b>82</b>	<b>3492</b>	<b>623</b>	<b>17 622</b>

**Light CV < 3501kg for Aug 2022**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	5 044	3649	130	42	1223	3 069
NISSAN	2 058	1921	25	57	55	594
FORD MOTOR COMPANY	1 801	1647	36	0	118	6 910
ISUZU MOTORS SOUTH AFRICA	1 789	1582	122	83	2	342
MAHINDRA	936	832	104	0	0	
HVAL MOTORS SA	578	362	0	216	0	21
HYUNDAI AUTOMOTIVE SOUTH AFRICA	292	292	0	0	0	
VOLKSWAGEN GROUP SA	225	218	7	0	0	
KIA SOUTH AFRICA	182	182	0	0	0	
JAC MOTORS SOUTH AFRICA	133	133	0	0	0	
STELLANTIS	74	64	0	10	0	
MITSUBISHI MOTORS SA	68	66	0	0	2	45
SUZUKI AUTO	67	67	0	0	0	
MERCEDES-BENZ SA **	12	12	0	0	0	
RENAULT	12	9	0	0	3	
FAW TRUCKS	6	6	0	0	0	
MAZDA SOUTHERN AFRICA	4	4	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>13 281</b>	<b>11046</b>	<b>424</b>	<b>408</b>	<b>1403</b>	<b>10 981</b>

**Medium CV 3501-8500kg for Aug 2022**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	231	206	13	10	2	2
ISUZU MOTORS SOUTH AFRICA	149	146	3	0	0	3
MERCEDES-BENZ SA **	79	79	0	0	0	
VOLKSWAGEN GROUP SA	63	32	30	0	1	
IVECO	47	14	33	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	43	43	0	0	0	5
HYUNDAI AUTOMOTIVE SOUTH AFRICA	31	31	0	0	0	
TATA	20	20	0	0	0	
FAW TRUCKS	17	17	0	0	0	
STELLANTIS	17	17	0	0	0	
JAC MOTORS SOUTH AFRICA	15	15	0	0	0	
POWERSTAR	3	3	0	0	0	
FORD MOTOR COMPANY		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>715</b>	<b>623</b>	<b>79</b>	<b>10</b>	<b>3</b>	<b>10</b>

**Heavy CV 8501-16500kg for Aug 2022**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	106	104	2	0	0	2
TOYOTA	99	99	0	0	0	3
FAW TRUCKS	97	97	0	0	0	
UD TRUCKS SOUTHERN AFRICA	84	84	0	0	0	20
DAIMLER TRUCK SOUTHERN AFRICA	55	55	0	0	0	
TATA	46	46	0	0	0	
VECV SOUTH AFRICA	40	40	0	0	0	
POWERSTAR	26	26	0	0	0	
JAC MOTORS SOUTH AFRICA	4	4	0	0	0	
IVECO	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>558</b>	<b>556</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>25</b>

**Extra Heavy CV > 16500kg for Aug 2022**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	374	374	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	292	292	0	0	0	
SCANIA	209	209	0	0	0	12
FAW TRUCKS	189	189	0	0	0	
UD TRUCKS SOUTHERN AFRICA	171	169	0	2	0	7
MAN	111	111	0	0	0	
POWERSTAR	72	72	0	0	0	
ISUZU MOTORS SOUTH AFRICA	37	34	3	0	0	
BABCOCK	30	30	0	0	0	
TOYOTA	11	11	0	0	0	2
TATA	10	10	0	0	0	
IVECO	10	10	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>1 516</b>	<b>1511</b>	<b>3</b>	<b>2</b>	<b>0</b>	<b>21</b>

**Bus > 8500kg for Aug 2022**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	39	39	0	0	0	
MERCEDES-BENZ BUSES	21	21	0	0	0	
SCANIA	20	20	0	0	0	2
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	1
<b>INDUSTRY TOTAL</b>	<b>81</b>	<b>81</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>

**Make Totals for Aug 2022**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 793	8340	160	836	1457	3 189
VOLKSWAGEN	6 143	4770	97	1068	208	9 129
SUZUKI	4 164	3563	4	576	21	
HYUNDAI	3 129	2798	0	331	0	
NISSAN	2 643	2473	26	57	87	594
RENAULT	2 350	2010	0	333	7	
FORD	2 341	2147	36	0	158	6 923
ISUZU	2 122	1905	130	85	2	348
KIA	2 035	1864	0	170	1	
MAHINDRA	1 332	1228	104	0	0	
CHERY	1 320	1320	0	0	0	
HAVAL	1 219	1161	0	53	5	26
BMW/MINI*	1 064	1064	0	0	0	3 300
MERCEDES**	1 020	1020	0	0	0	4 998
GWM	578	362	0	216	0	22
AUDI	553	520	0	32	1	
FUSO	472	472	0	0	0	5
MAZDA	445	430	0	0	15	
FAW	309	309	0	0	0	
MITSUBISHI	297	259	0	30	8	63
OPEL	295	200	0	90	5	
VOLVO TRUCKS	292	292	0	0	0	
HINO	281	281	0	0	0	7
UD TRUCKS	255	253	0	2	0	28
SCANIA	229	229	0	0	0	14
HONDA	220	200	0	8	12	9
PEUGEOT	187	172	0	15	0	
JAC	152	152	0	0	0	
MAN	147	147	0	0	0	
JEEP	128	116	0	0	12	7
PORSCHE**	111	111	0	0	0	
POWERSTAR	101	101	0	0	0	
LAND ROVER	98	95	0	0	3	
VOLVO	91	78	0	0	13	
SUBARU	81	80	0	0	1	
TATA TRUCK & BUS	70	70	0	0	0	
LEXUS	64	62	0	0	2	
FIAT	63	62	0	0	1	
IVECO	58	25	33	0	0	
CITROEN	46	36	0	10	0	
EICHER	40	40	0	0	0	
DAF	30	30	0	0	0	
JAGUAR	16	13	0	0	3	
ALFA ROMEO	10	3	0	0	7	
LAMBORGHINI**	8	8	0	0	0	
DAEWOO	6	6	0	0	0	
FERRARI	6	6	0	0	0	
BENTLEY**	3	3	0	0	0	
VOLVO BUS	1	1	0	0	0	
DATSUN	1	1	0	0	0	
ABARTH	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>47 420</b>	<b>40889</b>	<b>590</b>	<b>3912</b>	<b>2029</b>	<b>28 662</b>

**RSA and Export Sales by Market**

	Aug 2022		Var %		Aug 2021		Jul 2022		Aug 2022 YTD		Var %		Aug 2021 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	31 269	17 622	14.6%	52.7%	27 277	11 538	31 266	23 453	238 844	156 687	23.1%	26.6%	194 035	123 779
Light CV < 3501kg	13 281	10 981	13.1%	64.5%	11 745	6 676	9 552	4 730	86 417	65 448	-4.9%	-24.1%	90 845	86 178
Medium CV 3501-8500kg	715	10	-0.4%	-23.1%	718	13	773	20	4 996	68	4.8%	-20.0%	4 765	85
Heavy CV 8501-16500kg	558	25	20.3%	78.6%	464	14	455	50	3 972	199	23.2%	107.3%	3 225	96
Extra Heavy CV > 16500kg	1 516	21	19.1%	40.0%	1 273	15	1 180	18	9 620	189	6.2%	2.7%	9 059	184
Bus > 8500kg	81	3	44.6%	-25.0%	56	4	38	2	375	47	-12.2%	261.5%	427	13
<b>INDUSTRY TOTAL</b>	<b>47 420</b>	<b>28 662</b>	<b>14.2%</b>	<b>57.0%</b>	<b>41 533</b>	<b>18 260</b>	<b>43 264</b>	<b>28 273</b>	<b>344 224</b>	<b>222 638</b>	<b>13.8%</b>	<b>5.8%</b>	<b>302 356</b>	<b>210 335</b>

**Dealer and Government Sales by Market**

	Aug 2022		Var %		Aug 2021		Jul 2022		Aug 2022 YTD		Var %		Aug 2021 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	27 072	82	23.4%	-61.5%	21 931	213	25 331	187	198 923	2 870	25.9%	7.3%	157 944	2 675
Light CV < 3501kg	11 046	424	10.5%	-19.1%	9 996	524	8 038	228	76 271	3 704	-6.3%	-19.0%	81 376	4 575
Medium CV 3501-8500kg	623	79	7.0%	-27.5%	582	109	588	69	4 192	572	13.3%	-37.6%	3 700	917
Heavy CV 8501-16500kg	556	2	24.1%	-86.7%	448	15	442	12	3 843	106	25.2%	-26.4%	3 070	144
Extra Heavy CV > 16500kg	1 511	3	21.3%	-76.9%	1 246	13	1 173	5	9 550	48	7.8%	-52.5%	8 863	101
Bus > 8500kg	81		47.3%	-100.0%	55	1	38		375		0.5%	-100.0%	373	5
<b>INDUSTRY TOTAL</b>	<b>40 889</b>	<b>590</b>	<b>19.4%</b>	<b>-32.6%</b>	<b>34 258</b>	<b>875</b>	<b>35 610</b>	<b>501</b>	<b>293 154</b>	<b>7 300</b>	<b>14.8%</b>	<b>-13.3%</b>	<b>255 326</b>	<b>8 417</b>

Rental and Single Sales by Market

	Aug 2022		Var %		Aug 2021		Jul 2022		Aug 2022 YTD		Var %		Aug 2021 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	3 492	623	-13.6%	-42.9%	4 042	1 091	4 299	1 449	30 311	6 740	19.1%	-15.3%	25 460	7 956
Light CV < 3501kg	408	1 403	-61.3%	725.3%	1 055	170	333	953	2 882	3 560	-14.7%	134.7%	3 377	1 517
Medium CV 3501-8500kg	10	3	-47.4%	-62.5%	19	8	46	70	130	102	51.2%	64.5%	86	62
Heavy CV 8501-16500kg			0.0%	-100.0%		1		1		23	-100.0%	155.6%	2	9
Extra Heavy CV > 16500kg	2		-84.6%	-100.0%	13	1		2	9	13	-87.3%	-45.8%	71	24
Bus > 8500kg			0.0%	0.0%							-100.0%	-100.0%	2	47
<b>INDUSTRY TOTAL</b>	<b>3 912</b>	<b>2 029</b>	<b>-23.7%</b>	<b>59.6%</b>	<b>5 129</b>	<b>1 271</b>	<b>4 678</b>	<b>2 475</b>	<b>33 332</b>	<b>10 438</b>	<b>14.9%</b>	<b>-15.3%</b>	<b>28 998</b>	<b>9 615</b>

Passenger	RSA	Dealer	Gov	Rental	Single	Export
<b>BENTLEY **</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
BENTLEY	3	3	0	0	0	0
<b>BMW GROUP *</b>	<b>1 064</b>	<b>1064</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3 300</b>
BMW/MINI	1 064	1064	0	0	0	3 300
<b>CHERY AUTO SOUTH AFRICA</b>	<b>1 320</b>	<b>1320</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
CHERY Tiggo 4 Pro	779	779	0	0	0	0
CHERY Tiggo 7 Pro	321	321	0	0	0	0
CHERY Tiggo 8 Pro	220	220	0	0	0	0
<b>FORD MOTOR COMPANY</b>	<b>540</b>	<b>500</b>	<b>0</b>	<b>0</b>	<b>40</b>	<b>13</b>
FORD EcoSport	477	444	0	0	33	
FORD Everest	29	22	0	0	7	13
FORD Mustang	34	34	0	0	0	0
<b>HAVAL MOTORS SA</b>	<b>1 219</b>	<b>1161</b>	<b>0</b>	<b>53</b>	<b>5</b>	<b>27</b>
GWM ORA GOOD CAT		0	0	0	0	1
HAVAL H6	477	463	0	10	4	14
HAVAL H9	4	4	0	0	0	0
HAVAL Jolion	738	694	0	43	1	12
<b>HONDA</b>	<b>220</b>	<b>200</b>	<b>0</b>	<b>8</b>	<b>12</b>	<b>9</b>
HONDA Amaze	76	76	0	0	0	0
HONDA Ballade	7	7	0	0	0	0
HONDA BR-V	12	0	0	0	12	0
HONDA Civic	10	10	0	0	0	0
HONDA CR-V	18	18	0	0	0	0
HONDA Fit	52	52	0	0	0	9
HONDA HR-V	11	11	0	0	0	0
HONDA WR-V	34	26	0	8	0	0
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 806</b>	<b>2475</b>	<b>0</b>	<b>331</b>	<b>0</b>	<b>0</b>
HYUNDAI Atos	609	569	0	40	0	0
HYUNDAI Creta	195	171	0	24	0	0
HYUNDAI Grand Creta	128	128	0	0	0	0
HYUNDAI Grand i10	524	424	0	100	0	0
HYUNDAI i20	315	315	0	0	0	0
HYUNDAI i30	12	12	0	0	0	0
HYUNDAI Kona	76	76	0	0	0	0
HYUNDAI Palisade	3	3	0	0	0	0
HYUNDAI Santa Fe	24	24	0	0	0	0
HYUNDAI Staria	116	75	0	41	0	0
HYUNDAI Tucson	92	92	0	0	0	0
HYUNDAI Venue	712	586	0	126	0	0
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>41</b>	<b>39</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>1</b>
ISUZU MU-X	41	39	0	2	0	1
<b>JAGUAR LAND ROVER</b>	<b>114</b>	<b>108</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>
JAGUAR E-PACE	2	2	0	0	0	0
JAGUAR F-PACE	14	11	0	0	3	0
L-R Defender	39	39	0	0	0	0
L-R Discovery	1	1	0	0	0	0
L-R Discovery Sport	9	8	0	0	1	0
L-R Range Rover	14	13	0	0	1	0
L-R Range Rover Evoque	20	20	0	0	0	0
L-R Range Rover Sport	10	9	0	0	1	0
L-R Range Rover Velar	5	5	0	0	0	0
<b>KIA SOUTH AFRICA</b>	<b>1 853</b>	<b>1682</b>	<b>0</b>	<b>170</b>	<b>1</b>	<b>0</b>
KIA Carnival	20	19	0	1	0	0
KIA Pegas	205	205	0	0	0	0
KIA Picanto	592	532	0	60	0	0
KIA Rio	302	302	0	0	0	0
KIA Seltos	159	159	0	0	0	0
KIA Sonet	371	371	0	0	0	0
KIA Sorento	89	39	0	50	0	0
KIA Sportage	115	55	0	59	1	0
<b>LAMBORGHINI SOUTH AFRICA **</b>	<b>8</b>	<b>8</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
LAMBORGHINI	8	8	0	0	0	0
<b>MAHINDRA</b>	<b>396</b>	<b>396</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
MAHINDRA KUV	80	80	0	0	0	0
MAHINDRA Scorpio	39	39	0	0	0	0
MAHINDRA XUV300	255	255	0	0	0	0
MAHINDRA XUV500	22	22	0	0	0	0
<b>MAZDA SOUTHERN AFRICA</b>	<b>441</b>	<b>426</b>	<b>0</b>	<b>0</b>	<b>15</b>	<b>0</b>
MAZDA 2	90	81	0	0	9	0
MAZDA 3	22	22	0	0	0	0
MAZDA CX-3	42	42	0	0	0	0
MAZDA CX-30	47	45	0	0	2	0
MAZDA CX-5	240	236	0	0	4	0
<b>MERCEDES-BENZ SA **</b>	<b>908</b>	<b>908</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4 998</b>
MERCEDES	908	908	0	0	0	4 998

<b>MITSUBISHI MOTORS SA</b>	<b>229</b>	<b>193</b>	<b>0</b>	<b>30</b>	<b>6</b>	<b>18</b>
MITSUBISHI ASX	51	48	0	0	3	1
MITSUBISHI Eclipse Cross	46	15	0	30	1	
MITSUBISHI Pajero Sport	78	78	0	0	0	14
MITSUBISHI Xpander	54	52	0	0	2	3
<b>NISSAN</b>	<b>586</b>	<b>553</b>	<b>1</b>	<b>0</b>	<b>32</b>	
DATSUN GO	1	1	0	0	0	
NISSAN Almera	88	87	0	0	1	
NISSAN Magnite	412	380	1	0	31	
NISSAN Micra 5	4	4	0	0	0	
NISSAN Patrol SW	10	10	0	0	0	
NISSAN Terra	5	5	0	0	0	
NISSAN X-Trail	66	66	0	0	0	
<b>PORSCHE **</b>	<b>111</b>	<b>111</b>	<b>0</b>	<b>0</b>	<b>0</b>	
PORSCHE	111	111	0	0	0	
<b>RENAULT</b>	<b>2 338</b>	<b>2001</b>	<b>0</b>	<b>333</b>	<b>4</b>	
RENAULT Clio V	37	37	0	0	0	
RENAULT Duster	81	81	0	0	0	
RENAULT Kiger	999	996	0	0	3	
RENAULT Koleos	3	3	0	0	0	
RENAULT Kwid	824	501	0	323	0	
RENAULT Triber	394	383	0	10	1	
<b>SCUDERIA SOUTH AFRICA</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FERRARI F8	4	4	0	0	0	
FERRARI Portofino	1	1	0	0	0	
FERRARI Roma	1	1	0	0	0	
<b>STELLANTIS</b>	<b>639</b>	<b>509</b>	<b>0</b>	<b>105</b>	<b>25</b>	<b>7</b>
ABARTH 595	1	1	0	0	0	
ALFA Giulia	3	2	0	0	1	
ALFA Stelvio	7	1	0	0	6	
CITROEN C3	3	3	0	0	0	
CITROEN C3 Aircross	38	28	0	10	0	
CITROEN C5 Aircross	5	5	0	0	0	
FIAT 500	19	19	0	0	0	
FIAT 500X	12	11	0	0	1	
FIAT Tipo	10	10	0	0	0	
JEEP Grand Cherokee	51	39	0	0	12	4
JEEP Renegade	28	28	0	0	0	
JEEP Wrangler	36	36	0	0	0	3
OPEL Combo Life	1	1	0	0	0	
OPEL Corsa	99	59	0	40	0	
OPEL Crossland	30	30	0	0	0	
OPEL Mokka	160	105	0	50	5	
OPEL Zafira	2	2	0	0	0	
PEUGEOT 2008	52	52	0	0	0	
PEUGEOT 208	43	38	0	5	0	
PEUGEOT 3008	35	35	0	0	0	
PEUGEOT 5008	4	4	0	0	0	
<b>SUBARU</b>	<b>81</b>	<b>80</b>	<b>0</b>	<b>0</b>	<b>1</b>	
SUBARU Forester	48	47	0	0	1	
SUBARU Outback	4	4	0	0	0	
SUBARU WRX	5	5	0	0	0	
SUBARU XV	24	24	0	0	0	
<b>SUZUKI AUTO</b>	<b>4 097</b>	<b>3496</b>	<b>4</b>	<b>576</b>	<b>21</b>	
SUZUKI Baleno	476	470	1	0	5	
SUZUKI Celerio	144	143	0	0	1	
SUZUKI Ciaz	14	12	2	0	0	
SUZUKI Dzire	265	115	0	150	0	
SUZUKI Ertiga	269	268	0	0	1	
SUZUKI Ignis	44	43	0	0	1	
SUZUKI Jimny	326	323	0	0	3	
SUZUKI S-Presso	483	480	0	1	2	
SUZUKI Swift	1 369	962	0	400	7	
SUZUKI Vitara	28	27	0	0	1	
SUZUKI Vitara Brezza	679	653	1	25	0	
<b>TOYOTA</b>	<b>5 753</b>	<b>4718</b>	<b>17</b>	<b>784</b>	<b>234</b>	<b>120</b>
LEXUS ES	6	6	0	0	0	
LEXUS IS	6	6	0	0	0	
LEXUS LX	10	10	0	0	0	
LEXUS NX	20	19	0	0	1	
LEXUS RX	12	12	0	0	0	
LEXUS UX	10	9	0	0	1	
TOYOTA Agya	377	207	0	159	11	
TOYOTA C-HR	38	38	0	0	0	
TOYOTA Corolla	65	60	0	0	5	
TOYOTA Corolla Cross	1 129	987	5	70	67	23
TOYOTA Corolla HB	63	55	0	0	8	
TOYOTA Corolla Quest	90	86	1	0	3	
TOYOTA FJ Cruiser	27	20	0	0	7	
TOYOTA Fortuner	667	648	0	0	19	97
TOYOTA GR Yaris	6	6	0	0	0	
TOYOTA Landcruiser 300	107	103	1	0	3	
TOYOTA Landcruiser SW	5	4	0	0	1	
TOYOTA Prado	243	218	2	0	23	
TOYOTA Quantum	11	10	0	0	1	
TOYOTA RAV	120	93	0	12	15	
TOYOTA Rumion	62	61	0	0	1	
TOYOTA Starlet	774	611	8	146	9	
TOYOTA Urban Cruiser	1 905	1449	0	397	59	
<b>VOLKSWAGEN GROUP SA</b>	<b>6 405</b>	<b>5037</b>	<b>60</b>	<b>1100</b>	<b>208</b>	<b>9 129</b>
AUDI A1	30	30	0	0	0	
AUDI A3 Sedan	54	47	0	7	0	

AUDI A3 Sportback	83	73	0	10	0
AUDI A4	27	27	0	0	0
AUDI A5 Coupe/Cabriolet	7	7	0	0	0
AUDI A5 Sportback	16	16	0	0	0
AUDI A6	3	3	0	0	0
AUDI A6 Avant	2	2	0	0	0
AUDI A7 Sportback	2	2	0	0	0
AUDI e-tron	1	1	0	0	0
AUDI e-tron GT	1	1	0	0	0
AUDI e-tron Sportback	3	3	0	0	0
AUDI Q2	66	56	0	10	0
AUDI Q3	74	69	0	5	0
AUDI Q3 Sportback	46	46	0	0	0
AUDI Q5	59	58	0	0	1
AUDI Q5 Sportback	43	43	0	0	0
AUDI Q7	6	6	0	0	0
AUDI Q8	17	17	0	0	0
AUDI TT	13	13	0	0	0
VW Caddy	12	12	0	0	0
VW Caravelle	27	27	0	0	0
VW Golf 8	59	50	0	0	9
VW Kombi	84	13	3	68	0
VW Polo	1 286	1040	14	231	1
VW Polo Sedan	18	12	0	0	6
VW Polo Vivo	2 359	1708	41	604	6
VW Taigo	363	289	0	0	74
VW T-Cross	1 000	826	1	111	62
VW Tiguan	358	308	0	50	0
VW Touareg	13	12	1	0	0
VW T-Roc	273	220	0	4	49

<b>VOLVO CARS</b>	<b>91</b>	<b>78</b>	<b>0</b>	<b>0</b>	<b>13</b>
VOLVO XC40	28	28	0	0	0
VOLVO XC60	32	32	0	0	0
VOLVO XC90	31	18	0	0	13

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
<b>Light CV &lt; 3501kg</b>						
<b>FAW TRUCKS</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 1.5 Ton	6	6	0	0	0	
<b>FORD MOTOR COMPANY</b>	<b>1 801</b>	<b>1647</b>	<b>36</b>	<b>0</b>	<b>118</b>	<b>6 910</b>
FORD Ranger	1 791	1637	36	0	118	6 910
FORD Transit	10	10	0	0	0	
<b>HAVAL MOTORS SA</b>	<b>578</b>	<b>362</b>	<b>0</b>	<b>216</b>	<b>0</b>	<b>21</b>
GWM P-Series	138	122	0	16	0	18
GWM Steed	440	240	0	200	0	3
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>292</b>	<b>292</b>	<b>0</b>	<b>0</b>	<b>0</b>	
HYUNDAI Atos	12	12	0	0	0	
HYUNDAI Grand i10	33	33	0	0	0	
HYUNDAI H100 Bakkie	231	231	0	0	0	
HYUNDAI Staria	16	16	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 789</b>	<b>1582</b>	<b>122</b>	<b>83</b>	<b>2</b>	<b>342</b>
ISUZU D-MAX	1 789	1582	122	83	2	342
<b>JAC MOTORS SOUTH AFRICA</b>	<b>133</b>	<b>133</b>	<b>0</b>	<b>0</b>	<b>0</b>	
JAC T-Series	72	72	0	0	0	
JAC X-Series	61	61	0	0	0	
<b>KIA SOUTH AFRICA</b>	<b>182</b>	<b>182</b>	<b>0</b>	<b>0</b>	<b>0</b>	
KIA K2500	2	2	0	0	0	
KIA K2700	168	168	0	0	0	
KIA Picanto	12	12	0	0	0	
<b>MAHINDRA</b>	<b>936</b>	<b>832</b>	<b>104</b>	<b>0</b>	<b>0</b>	
MAHINDRA Bolero	37	37	0	0	0	
MAHINDRA KUV	3	3	0	0	0	
MAHINDRA Scorpio Pik-Up	896	792	104	0	0	
<b>MAZDA SOUTHERN AFRICA</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAZDA BT-50	4	4	0	0	0	
<b>MERCEDES-BENZ SA **</b>	<b>12</b>	<b>12</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	12	12	0	0	0	
<b>MITSUBISHI MOTORS SA</b>	<b>68</b>	<b>66</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>45</b>
MITSUBISHI Triton	68	66	0	0	2	45
<b>NISSAN</b>	<b>2 058</b>	<b>1921</b>	<b>25</b>	<b>57</b>	<b>55</b>	<b>594</b>
NISSAN Hardbody		0	0	0	0	1
NISSAN Navara	661	627	7	11	16	539
NISSAN NP200	1 397	1294	18	46	39	54
<b>RENAULT</b>	<b>12</b>	<b>9</b>	<b>0</b>	<b>0</b>	<b>3</b>	
RENAULT Trafic	3	0	0	0	3	
RENAULT Triber Express	9	9	0	0	0	
<b>STELLANTIS</b>	<b>74</b>	<b>64</b>	<b>0</b>	<b>10</b>	<b>0</b>	
FIAT Doblo Cargo	3	3	0	0	0	
FIAT Fiorino	19	19	0	0	0	
JEEP Gladiator	13	13	0	0	0	
OPEL Combo	3	3	0	0	0	
PEUGEOT Landtrek	36	26	0	10	0	
<b>SUZUKI AUTO</b>	<b>67</b>	<b>67</b>	<b>0</b>	<b>0</b>	<b>0</b>	
SUZUKI Super Carry	67	67	0	0	0	
<b>TOYOTA</b>	<b>5 044</b>	<b>3649</b>	<b>130</b>	<b>42</b>	<b>1223</b>	<b>3 069</b>
HINO 200 Series	62	62	0	0	0	
TOYOTA Hi-Ace	1 008	1003	5	0	0	
TOYOTA Hi-Ace Bus	38	24	10	3	1	
TOYOTA Hilux	3 417	2121	66	14	1216	3 069
TOYOTA Landcruiser PU	401	376	17	4	4	

TOYOTA Quantum	118	63	32	21	2	
<b>VOLKSWAGEN GROUP SA</b>	<b>225</b>	<b>218</b>	<b>7</b>	<b>0</b>	<b>0</b>	
VW Amarok	128	121	7	0	0	
VW Caddy	67	67	0	0	0	
VW Transporter Cr-Bus	14	14	0	0	0	
VW Transporter PU	14	14	0	0	0	
VW Transporter P-Van	2	2	0	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						

	RSA	Dealer	Gov	Rental	Single	Export
<b>Medium CV 3501-8500kg</b>						
<b>DAIMLER TRUCK SOUTHERN AFRICA</b>	<b>43</b>	<b>43</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5</b>
FUSO Canter	43	43	0	0	0	5
<b>FAW TRUCKS</b>	<b>17</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 3.5 Ton	17	17	0	0	0	
<b>FORD MOTOR COMPANY</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>31</b>	<b>31</b>	<b>0</b>	<b>0</b>	<b>0</b>	
HYUNDAI EX-8	31	31	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>149</b>	<b>146</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>3</b>
ISUZU N-Series	149	146	3	0	0	3
<b>IVECO</b>	<b>47</b>	<b>14</b>	<b>33</b>	<b>0</b>	<b>0</b>	
IVECO Daily	47	14	33	0	0	
<b>JAC MOTORS SOUTH AFRICA</b>	<b>15</b>	<b>15</b>	<b>0</b>	<b>0</b>	<b>0</b>	
JAC N-Series	15	15	0	0	0	
<b>MERCEDES-BENZ SA **</b>	<b>79</b>	<b>79</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	79	79	0	0	0	
<b>POWERSTAR</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR FT Series	3	3	0	0	0	
<b>STELLANTIS</b>	<b>17</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>0</b>	
PEUGEOT Boxer	17	17	0	0	0	
<b>TATA</b>	<b>20</b>	<b>20</b>	<b>0</b>	<b>0</b>	<b>0</b>	
TATA LPT	20	20	0	0	0	
<b>TOYOTA</b>	<b>231</b>	<b>206</b>	<b>13</b>	<b>10</b>	<b>2</b>	<b>2</b>
HINO 300 Series	109	109	0	0	0	2
TOYOTA Coaster	45	41	0	4	0	
TOYOTA Quantum	77	56	13	6	2	
<b>VOLKSWAGEN GROUP SA</b>	<b>63</b>	<b>32</b>	<b>30</b>	<b>0</b>	<b>1</b>	
VW Crafter	63	32	30	0	1	
* Sales are estimates ** Reported aggregate sales numbers only						

	RSA	Dealer	Gov	Rental	Single	Export
<b>Heavy CV 8501-16500kg</b>						
<b>DAIMLER TRUCK SOUTHERN AFRICA</b>	<b>55</b>	<b>55</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FUSO HCV	55	55	0	0	0	
<b>FAW TRUCKS</b>	<b>97</b>	<b>97</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW CA 15	57	57	0	0	0	
FAW CA 16	1	1	0	0	0	
FAW CA 8	39	39	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>106</b>	<b>104</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>2</b>
ISUZU F-Series	104	102	2	0	0	2
ISUZU FX-Series	2	2	0	0	0	
<b>IVECO</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	
IVECO Eurocargo	1	1	0	0	0	
<b>JAC MOTORS SOUTH AFRICA</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	
JAC N-Series	4	4	0	0	0	
<b>POWERSTAR</b>	<b>26</b>	<b>26</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR BeiBen	1	1	0	0	0	
POWERSTAR FT Series	25	25	0	0	0	
<b>TATA</b>	<b>46</b>	<b>46</b>	<b>0</b>	<b>0</b>	<b>0</b>	
TATA LPK	2	2	0	0	0	
TATA LPT	43	43	0	0	0	
TATA Ultra	1	1	0	0	0	
<b>TOYOTA</b>	<b>99</b>	<b>99</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>
HINO 500 Series	99	99	0	0	0	3
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>84</b>	<b>84</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>20</b>
UD TRUCKS Croner	62	62	0	0	0	12
UD TRUCKS Kuzer	22	22	0	0	0	8
<b>VECV SOUTH AFRICA</b>	<b>40</b>	<b>40</b>	<b>0</b>	<b>0</b>	<b>0</b>	
EICHER Pro 6016	36	36	0	0	0	
EICHER Pro 6018	4	4	0	0	0	
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	RSA	Dealer	Gov	Rental	Single	Export
<b>Extra Heavy CV &gt; 16500kg</b>						
<b>BABCOCK</b>	<b>30</b>	<b>30</b>	<b>0</b>	<b>0</b>	<b>0</b>	
DAF CF	2	2	0	0	0	
DAF XF	28	28	0	0	0	
<b>DAIMLER TRUCK SOUTHERN AFRICA</b>	<b>374</b>	<b>374</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FUSO/MERCEDES	374	374	0	0	0	
<b>FAW TRUCKS</b>	<b>189</b>	<b>189</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 28	7	7	0	0	0	
FAW CA 28	104	104	0	0	0	
FAW CA 33	73	73	0	0	0	
FAW CA 35	5	5	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>37</b>	<b>34</b>	<b>3</b>	<b>0</b>	<b>0</b>	
ISUZU F-Series	30	27	3	0	0	
ISUZU FX-Series	7	7	0	0	0	
<b>IVECO</b>	<b>10</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	
IVECO Astra	1	1	0	0	0	
IVECO Stralis	2	2	0	0	0	



IVECO S-Way	5	5	0	0	0	
IVECO Trakker	2	2	0	0	0	
<b>MAN</b>	<b>111</b>	<b>111</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAN TGM	16	16	0	0	0	
MAN TGS	94	94	0	0	0	
MAN TGX	1	1	0	0	0	
<b>POWERSTAR</b>	<b>72</b>	<b>72</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR BeiBen	71	71	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
<b>SCANIA</b>	<b>209</b>	<b>209</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>
SCANIA G-Series	120	120	0	0	0	6
SCANIA P-Series	21	21	0	0	0	6
SCANIA R-Series	68	68	0	0	0	
<b>TATA</b>	<b>10</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	
DAEWOO Commercials	6	6	0	0	0	
TATA Prima	4	4	0	0	0	
<b>TOYOTA</b>	<b>11</b>	<b>11</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
HINO 500 Series	11	11	0	0	0	2
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>171</b>	<b>169</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>7</b>
UD TRUCKS Croner	52	50	0	2	0	2
UD TRUCKS Quester	84	84	0	0	0	4
UD TRUCKS Quon	35	35	0	0	0	1
<b>VECV SOUTH AFRICA</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>292</b>	<b>292</b>	<b>0</b>	<b>0</b>	<b>0</b>	
VOLVO FH	231	231	0	0	0	
VOLVO FM	61	61	0	0	0	

\* Sales are estimates \*\* Reported aggregate sales numbers only

<b>Bus &gt; 8500kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>ISUZU MOTORS SOUTH AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>IVECO</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>MAN</b>	<b>39</b>	<b>39</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAN Bus	36	36	0	0	0	
VW Volksbus	3	3	0	0	0	
<b>MERCEDES-BENZ BUSES</b>	<b>21</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES Bus	21	21	0	0	0	
<b>SCANIA</b>	<b>20</b>	<b>20</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>
SCANIA Bus	20	20	0	0	0	2
<b>TATA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>UD TRUCKS SOUTHERN AFRICA</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
UD TRUCKS Bus		0	0	0	0	1
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	
VOLVO Bus	1	1	0	0	0	

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