

May 2023

## Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

### OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT  
LEADER AND PARTNER FOR AND ON BEHALF OF THE  
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



**REIMAGINING THE FUTURE TOGETHER**  
Partnership | Consistency | Trust

**Total Vehicles by Manufacturer**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 395	10092	242	761	300	5 531
VOLKSWAGEN GROUP SA	5 259	4162	294	304	499	7 855
SUZUKI AUTO	3 709	3531	75	90	13	4
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 745	2490	0	255	0	
FORD MOTOR COMPANY	2 491	2320	6	54	111	6 274
NISSAN	2 314	2095	10	163	46	482
HAVAL MOTORS SA	1 877	1731	0	145	1	43
ISUZU MOTORS SOUTH AFRICA	1 871	1549	271	13	38	642
RENAULT	1 848	1619	0	200	29	
KIA SOUTH AFRICA	1 668	1628	0	0	40	
BMW GROUP *	1 228	1228	0	0	0	3 300
CHERY AUTO SOUTH AFRICA	1 211	1111	0	100	0	
MAHINDRA	907	881	26	0	0	
MERCEDES-BENZ SA **	692	692	0	0	0	7 567
DAIMLER TRUCK SOUTHERN AFRICA	455	455	0	0	0	10
SCANIA	369	369	0	0	0	13
MAZDA SOUTHERN AFRICA	354	339	0	0	15	
FAW TRUCKS	339	339	0	0	0	
JAGUAR LAND ROVER	306	281	0	15	10	
STELLANTIS	302	295	0	0	7	
VOLVO GROUP SOUTHERN AFRICA	272	272	0	0	0	16
MITSUBISHI MOTORS SA	249	233	0	0	16	74
MAN	230	230	0	0	0	
UD TRUCKS SOUTHERN AFRICA	164	164	0	0	0	10
HONDA	142	142	0	0	0	12
VOLVO CARS	124	88	0	0	36	
PORSCHE *	123	123	0	0	0	
JAC MOTORS SOUTH AFRICA	101	101	0	0	0	
POWERSTAR	86	86	0	0	0	
SUBARU	65	62	0	0	3	
TATA	60	60	0	0	0	
BABCOCK	41	41	0	0	0	
IVECO	37	37	0	0	0	
VECV SOUTH AFRICA	25	25	0	0	0	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>43 060</b>	<b>38872</b>	<b>924</b>	<b>2100</b>	<b>1164</b>	<b>31 833</b>

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022, commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

**Passenger for May 2023**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 200	5329	124	532	215	203
VOLKSWAGEN GROUP SA	4 677	3694	252	304	427	7 855
SUZUKI AUTO	3 498	3322	75	90	11	4
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 398	2143	0	255	0	
RENAULT	1 823	1594	0	200	29	
KIA SOUTH AFRICA	1 474	1437	0	0	37	
HAVAL MOTORS SA	1 284	1262	0	22	0	27
BMW GROUP *	1 228	1228	0	0	0	3 300
CHERY AUTO SOUTH AFRICA	1 211	1111	0	100	0	
NISSAN	839	821	0	0	18	
MERCEDES-BENZ SA **	582	582	0	0	0	7 567
MAZDA SOUTHERN AFRICA	346	332	0	0	14	
FORD MOTOR COMPANY	343	326	0	0	17	
JAGUAR LAND ROVER	306	281	0	15	10	
STELLANTIS	233	226	0	0	7	
MAHINDRA	231	229	2	0	0	
MITSUBISHI MOTORS SA	196	183	0	0	13	18
HONDA	142	142	0	0	0	12
VOLVO CARS	124	88	0	0	36	
PORSCHE *	123	123	0	0	0	
ISUZU MOTORS SOUTH AFRICA	77	63	0	2	12	10
SUBARU	65	62	0	0	3	
SCUDERIA SOUTH AFRICA	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>27 401</b>	<b>24579</b>	<b>453</b>	<b>1520</b>	<b>849</b>	<b>18 996</b>

**Light CV < 3501kg for May 2023**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 879	4454	116	229	80	5 323
FORD MOTOR COMPANY	2 135	1981	6	54	94	6 274
ISUZU MOTORS SOUTH AFRICA	1 555	1258	261	11	25	630
NISSAN	1 475	1274	10	163	28	482
MAHINDRA	676	652	24	0	0	
HVAL MOTORS SA	593	469	0	123	1	16
VOLKSWAGEN GROUP SA	540	442	26	0	72	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	319	319	0	0	0	
SUZUKI AUTO	211	209	0	0	2	
KIA SOUTH AFRICA	194	191	0	0	3	
JAC MOTORS SOUTH AFRICA	90	90	0	0	0	
STELLANTIS	65	65	0	0	0	
MINITUBISHI MOTORS SA	53	50	0	0	3	56
RENAULT	25	25	0	0	0	
MAZDA SOUTHERN AFRICA	8	7	0	0	1	
MERCEDES-BENZ SA **	7	7	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>12 825</b>	<b>11493</b>	<b>443</b>	<b>580</b>	<b>309</b>	<b>12 781</b>

**Medium CV 3501-8500kg for May 2023**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	180	178	0	0	2	2
ISUZU MOTORS SOUTH AFRICA	123	119	3	0	1	1
MERCEDES-BENZ SA **	103	103	0	0	0	
VOLKSWAGEN GROUP SA	42	26	16	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	28	28	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	25	25	0	0	0	7
TATA	23	23	0	0	0	
IVECO	17	17	0	0	0	
FAW TRUCKS	13	13	0	0	0	
FORD MOTOR COMPANY	13	13	0	0	0	
JAC MOTORS SOUTH AFRICA	9	9	0	0	0	
STELLANTIS	4	4	0	0	0	
POWERSTAR		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>580</b>	<b>558</b>	<b>19</b>	<b>0</b>	<b>3</b>	<b>10</b>

**Heavy CV 8501-16500kg for May 2023**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	102	98	2	0	2	1
FAW TRUCKS	85	85	0	0	0	
ISUZU MOTORS SOUTH AFRICA	82	82	0	0	0	
UD TRUCKS SOUTHERN AFRICA	45	45	0	0	0	7
DAIMLER TRUCK SOUTHERN AFRICA	45	45	0	0	0	1
TATA	27	27	0	0	0	
VECV SOUTH AFRICA	24	24	0	0	0	
POWERSTAR	21	21	0	0	0	
IVECO	3	3	0	0	0	
JAC MOTORS SOUTH AFRICA	2	2	0	0	0	
MAN		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>436</b>	<b>432</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>9</b>

**Extra Heavy CV > 16500kg for May 2023**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	379	379	0	0	0	1
SCANIA	355	355	0	0	0	12
VOLVO GROUP SOUTHERN AFRICA	271	271	0	0	0	15
FAW TRUCKS	241	241	0	0	0	
MAN	199	199	0	0	0	
UD TRUCKS SOUTHERN AFRICA	119	119	0	0	0	3
POWERSTAR	65	65	0	0	0	
BABCOCK	41	41	0	0	0	
ISUZU MOTORS SOUTH AFRICA	34	27	7	0	0	1
TOYOTA	34	33	0	0	1	2
IVECO	17	17	0	0	0	
TATA	10	10	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>1 766</b>	<b>1758</b>	<b>7</b>	<b>0</b>	<b>1</b>	<b>34</b>

**Bus > 8500kg for May 2023**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	31	31	0	0	0	
SCANIA	14	14	0	0	0	1
DAIMLER TRUCK SOUTHERN AFRICA	6	6	0	0	0	1
VOLVO GROUP SOUTHERN AFRICA	1	1	0	0	0	1
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>52</b>	<b>52</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>

**Make Totals for May 2023**

\* Sales are estimates \*\* Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	11 015	9737	239	756	283	5 526
VOLKSWAGEN	4 836	3768	281	296	491	7 855
SUZUKI	3 709	3531	75	90	13	4
HYUNDAI	2 745	2490	0	255	0	
FORD	2 491	2320	6	54	111	6 274
NISSAN	2 314	2095	10	163	46	482
ISUZU	1 871	1549	271	13	38	642
RENAULT	1 848	1619	0	200	29	
KIA	1 668	1628	0	0	40	
HAVAL	1 284	1262	0	22	0	27
BMW/MINI*	1 228	1228	0	0	0	3 300
CHERY	1 211	1111	0	100	0	
MERCEDES**	1 008	1008	0	0	0	7 569
MAHINDRA	907	881	26	0	0	
GWM	593	469	0	123	1	16
AUDI	444	415	13	8	8	
SCANIA	369	369	0	0	0	13
MAZDA	354	339	0	0	15	
FAW	339	339	0	0	0	
LAND ROVER	294	273	0	15	6	
HINO	280	272	2	0	6	5
VOLVO TRUCKS	271	271	0	0	0	15
MITSUBISHI	249	233	0	0	16	74
MAN	209	209	0	0	0	
UD TRUCKS	164	164	0	0	0	10
HONDA	142	142	0	0	0	12
FUSO	139	139	0	0	0	8
VOLVO	124	88	0	0	36	
PORSCHE*	123	123	0	0	0	
JAC	101	101	0	0	0	
LEXUS	100	83	1	5	11	
CITROEN	89	86	0	0	3	
POWERSTAR	86	86	0	0	0	
SUBARU	65	62	0	0	3	
JEEP	64	62	0	0	2	
TATA TRUCK & BUS	60	60	0	0	0	
PEUGEOT	54	54	0	0	0	
OPEL	53	53	0	0	0	
DAF	41	41	0	0	0	
IVECO	37	37	0	0	0	
FIAT	31	30	0	0	1	
EICHER	25	25	0	0	0	
JAGUAR	12	8	0	0	4	
ABARTH	6	5	0	0	1	
ALFA ROMEO	5	5	0	0	0	
VOLVO BUS	1	1	0	0	0	1
FERRARI	1	1	0	0	0	
DAEWOO		0	0	0	0	
<b>INDUSTRY TOTAL</b>	<b>43 060</b>	<b>38872</b>	<b>924</b>	<b>2100</b>	<b>1164</b>	<b>31 833</b>

**RSA and Export Sales by Market**

	May 2023		Var %		May 2022		Apr 2023		May 2023 YTD		Var %		May 2022 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	27 401	18 996	0.1%	43.4%	27 386	13 247	24 359	19 859	144 007	94 678	-1.9%	3.0%	146 765	91 899
Light CV < 3501kg	12 825	12 781	38.5%	123.9%	9 261	5 709	10 599	10 398	62 567	51 940	14.4%	22.8%	54 709	42 297
Medium CV 3501-8500kg	580	10	2.7%	400.0%	565	2	557	11	3 157	77	11.9%	156.7%	2 821	30
Heavy CV 8501-16500kg	436	9	-18.2%	-52.6%	533	19	372	19	2 062	96	-13.9%	3.2%	2 395	93
Extra Heavy CV > 16500kg	1 766	34	36.2%	126.7%	1 297	15	1 279	53	6 833	181	21.8%	28.4%	5 610	141
Bus > 8500kg	52	3	-11.9%	-80.0%	59	15	72	1	243	13	29.3%	-51.9%	188	27
<b>INDUSTRY TOTAL</b>	<b>43 060</b>	<b>31 833</b>	<b>10.1%</b>	<b>67.5%</b>	<b>39 101</b>	<b>19 007</b>	<b>37 238</b>	<b>30 341</b>	<b>218 869</b>	<b>146 985</b>	<b>3.0%</b>	<b>9.3%</b>	<b>212 488</b>	<b>134 487</b>

**Dealer and Government Sales by Market**

	May 2023		Var %		May 2022		Apr 2023		May 2023 YTD		Var %		May 2022 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	24 579	453	5.5%	88.0%	23 289	241	21 332	493	120 774	3 505	-0.9%	43.2%	121 913	2 448
Light CV < 3501kg	11 493	443	33.3%	80.8%	8 620	245	9 711	182	55 850	3 173	12.9%	14.3%	49 448	2 777
Medium CV 3501-8500kg	558	19	9.2%	-61.2%	511	49	475	73	2 750	361	14.1%	2.6%	2 411	352
Heavy CV 8501-16500kg	432	2	-17.7%	-60.0%	525	5	367	4	2 016	37	-12.6%	-50.7%	2 307	75
Extra Heavy CV > 16500kg	1 758	7	37.2%	0.0%	1 281	7	1 263	7	6 786	31	22.1%	-13.9%	5 559	36
Bus > 8500kg	52		-11.9%	0.0%	59		72		243		29.3%	0.0%	188	
<b>INDUSTRY TOTAL</b>	<b>38 872</b>	<b>924</b>	<b>13.4%</b>	<b>68.9%</b>	<b>34 285</b>	<b>547</b>	<b>33 220</b>	<b>759</b>	<b>188 419</b>	<b>7 107</b>	<b>3.6%</b>	<b>24.9%</b>	<b>181 826</b>	<b>5 688</b>

**Rental and Single Sales by Market**

	May 2023		Var %		May 2022		Apr 2023		May 2023 YTD		Var %		May 2022 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	1 520	849	-47.1%	-13.4%	2 876	980	1 585	949	14 865	4 863	-22.5%	51.1%	19 186	3 218
Light CV < 3501kg	580	309	66.2%	557.4%	349	47	429	277	2 194	1 350	14.7%	136.0%	1 912	572
Medium CV 3501-8500kg		3	-100.0%	200.0%	4	1	7	2	26	20	-45.8%	100.0%	48	10
Heavy CV 8501-16500kg		2	0.0%	-33.3%		3		1		9	0.0%	-30.8%		13
Extra Heavy CV > 16500kg		1	-100.0%	-50.0%	7	2		9		16	-100.0%	100.0%	7	8
Bus > 8500kg			0.0%	0.0%							0.0%	0.0%		
<b>INDUSTRY TOTAL</b>	<b>2 100</b>	<b>1 164</b>	<b>-35.1%</b>	<b>12.7%</b>	<b>3 236</b>	<b>1 033</b>	<b>2 021</b>	<b>1 238</b>	<b>17 085</b>	<b>6 258</b>	<b>-19.2%</b>	<b>51.1%</b>	<b>21 153</b>	<b>3 821</b>

Passenger	RSA	Dealer	Gov	Rental	Single	Export
<b>BMW GROUP *</b>	<b>1 228</b>	<b>1228</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3 300</b>
BMW/MINI	1 228	1228	0	0	0	3 300
<b>CHERY AUTO SOUTH AFRICA</b>	<b>1 211</b>	<b>1111</b>	<b>0</b>	<b>100</b>	<b>0</b>	
CHERY Tiggo 4 Pro	745	645	0	100	0	
CHERY Tiggo 7 Pro	289	289	0	0	0	
CHERY Tiggo 8 Pro	177	177	0	0	0	
<b>FORD MOTOR COMPANY</b>	<b>343</b>	<b>326</b>	<b>0</b>	<b>0</b>	<b>17</b>	
FORD EcoSport	77	73	0	0	4	
FORD Everest	245	233	0	0	12	
FORD Mustang	21	20	0	0	1	
<b>HAVAL MOTORS SA</b>	<b>1 284</b>	<b>1262</b>	<b>0</b>	<b>22</b>	<b>0</b>	<b>27</b>
HAVAL H6	403	403	0	0	0	8
HAVAL Jolion	881	859	0	22	0	19
<b>HONDA</b>	<b>142</b>	<b>142</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>
HONDA Amaze	53	53	0	0	0	
HONDA Ballade	5	5	0	0	0	2
HONDA BR-V	19	19	0	0	0	2
HONDA Civic	9	9	0	0	0	
HONDA CR-V	4	4	0	0	0	
HONDA Fit	33	33	0	0	0	7
HONDA HR-V	5	5	0	0	0	
HONDA WR-V	14	14	0	0	0	1
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>2 398</b>	<b>2143</b>	<b>0</b>	<b>255</b>	<b>0</b>	
HYUNDAI Atos	108	108	0	0	0	
HYUNDAI Creta	148	140	0	8	0	
HYUNDAI Grand Creta	85	85	0	0	0	
HYUNDAI Grand i10	976	926	0	50	0	
HYUNDAI i20	356	316	0	40	0	
HYUNDAI i30	5	5	0	0	0	
HYUNDAI Kona	40	40	0	0	0	
HYUNDAI Palisade	18	18	0	0	0	
HYUNDAI Santa Fe	9	9	0	0	0	
HYUNDAI Staria	104	52	0	52	0	
HYUNDAI Tucson	151	111	0	40	0	
HYUNDAI Venue	398	333	0	65	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>77</b>	<b>63</b>	<b>0</b>	<b>2</b>	<b>12</b>	<b>10</b>
ISUZU MU-X	77	63	0	2	12	10
<b>JAGUAR LAND ROVER</b>	<b>306</b>	<b>281</b>	<b>0</b>	<b>15</b>	<b>10</b>	
JAGUAR E-PACE	6	5	0	0	1	
JAGUAR F-PACE	3	2	0	0	1	
JAGUAR F-Type	1	1	0	0	0	
JAGUAR XF	2	0	0	0	2	
L-R Defender	121	114	0	4	3	
L-R Discovery	14	14	0	0	0	
L-R Discovery Sport	26	17	0	8	1	
L-R Range Rover	32	32	0	0	0	
L-R Range Rover Evoque	39	35	0	3	1	
L-R Range Rover Sport	54	54	0	0	0	
L-R Range Rover Velar	8	7	0	0	1	
<b>KIA SOUTH AFRICA</b>	<b>1 474</b>	<b>1437</b>	<b>0</b>	<b>0</b>	<b>37</b>	
KIA Carnival	24	20	0	0	4	
KIA EV6	1	0	0	0	1	
KIA Niro	2	0	0	0	2	
KIA Pegas	62	62	0	0	0	
KIA Picanto	485	480	0	0	5	
KIA Rio	155	155	0	0	0	
KIA Seltos	153	144	0	0	9	
KIA Sonet	444	438	0	0	6	
KIA Sorento	27	22	0	0	5	
KIA Sportage	121	116	0	0	5	
<b>MAHINDRA</b>	<b>231</b>	<b>229</b>	<b>2</b>	<b>0</b>	<b>0</b>	
MAHINDRA KUV	2	2	0	0	0	
MAHINDRA Scorpio	4	4	0	0	0	
MAHINDRA Scorpio-N	70	70	0	0	0	
MAHINDRA XUV300	112	110	2	0	0	
MAHINDRA XUV500	1	1	0	0	0	
MAHINDRA XUV700	42	42	0	0	0	
<b>MAZDA SOUTHERN AFRICA</b>	<b>346</b>	<b>332</b>	<b>0</b>	<b>0</b>	<b>14</b>	
MAZDA 2	68	65	0	0	3	
MAZDA 3	24	24	0	0	0	
MAZDA CX-3	66	65	0	0	1	
MAZDA CX-30	17	14	0	0	3	
MAZDA CX-5	120	119	0	0	1	
MAZDA CX-60	51	45	0	0	6	
<b>MERCEDES-BENZ SA **</b>	<b>582</b>	<b>582</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7 567</b>
MERCEDES	582	582	0	0	0	7 567
<b>MITSUBISHI MOTORS SA</b>	<b>196</b>	<b>183</b>	<b>0</b>	<b>0</b>	<b>13</b>	<b>18</b>
MITSUBISHI ASX	35	35	0	0	0	
MITSUBISHI Eclipse Cross	54	53	0	0	1	
MITSUBISHI Outlander	29	18	0	0	11	
MITSUBISHI Pajero Sport	22	22	0	0	0	4
MITSUBISHI Xpander	56	55	0	0	1	14
<b>NISSAN</b>	<b>839</b>	<b>821</b>	<b>0</b>	<b>0</b>	<b>18</b>	
NISSAN Almera	18	18	0	0	0	
NISSAN Magnite	688	675	0	0	13	
NISSAN Patrol SW	13	13	0	0	0	
NISSAN Qashqai	30	26	0	0	4	
NISSAN X-Trail	90	89	0	0	1	
<b>PORSCHE *</b>	<b>123</b>	<b>123</b>	<b>0</b>	<b>0</b>	<b>0</b>	

FORSCHE	123	123	0	0	0	
<b>RENAULT</b>	<b>1 823</b>	<b>1594</b>	<b>0</b>	<b>200</b>	<b>29</b>	
RENAULT Captur	24	21	0	0	3	
RENAULT Clio V	136	134	0	0	2	
RENAULT Duster	75	65	0	0	10	
RENAULT Kiger	720	708	0	0	12	
RENAULT Koleos	9	8	0	0	1	
RENAULT Kwid	485	285	0	200	0	
RENAULT Megane	4	4	0	0	0	
RENAULT Triber	370	369	0	0	1	
<b>SCUDERIA SOUTH AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FERRARI 296 GTB	1	1	0	0	0	
<b>STELLANTIS</b>	<b>233</b>	<b>226</b>	<b>0</b>	<b>0</b>	<b>7</b>	
ABARTH 595	6	5	0	0	1	
ALFA Tonale	5	5	0	0	0	
CITROEN C3	8	8	0	0	0	
CITROEN C3 Aircross	10	10	0	0	0	
CITROEN C3 CC21	69	66	0	0	3	
CITROEN C5 Aircross	2	2	0	0	0	
FIAT 500	21	20	0	0	1	
FIAT 500X	2	2	0	0	0	
FIAT Tipo	1	1	0	0	0	
JEEP Grand Cherokee	17	15	0	0	2	
JEEP Renegade	7	7	0	0	0	
JEEP Wrangler	27	27	0	0	0	
OPEL Combo Life	1	1	0	0	0	
OPEL Corsa	15	15	0	0	0	
OPEL Crossland	4	4	0	0	0	
OPEL Mokka	9	9	0	0	0	
OPEL Zafira	3	3	0	0	0	
PEUGEOT 2008	13	13	0	0	0	
PEUGEOT 208	9	9	0	0	0	
PEUGEOT 3008	4	4	0	0	0	
<b>SUBARU</b>	<b>65</b>	<b>62</b>	<b>0</b>	<b>0</b>	<b>3</b>	
SUBARU Forester	14	14	0	0	0	
SUBARU Outback	23	22	0	0	1	
SUBARU WRX	2	2	0	0	0	
SUBARU XV	26	24	0	0	2	
<b>SUZUKI AUTO</b>	<b>3 498</b>	<b>3322</b>	<b>75</b>	<b>90</b>	<b>11</b>	<b>4</b>
SUZUKI Baleno	504	502	2	0	0	1
SUZUKI Celerio	104	104	0	0	0	
SUZUKI Ciaz	87	27	60	0	0	1
SUZUKI Dzire	124	113	1	0	10	2
SUZUKI Ertiga	425	395	5	25	0	
SUZUKI Grand Vitara	382	382	0	0	0	
SUZUKI Ignis	41	41	0	0	0	
SUZUKI Jimny	217	216	1	0	0	
SUZUKI S-Presso	352	302	0	50	0	
SUZUKI Swift	1 178	1156	6	15	1	
SUZUKI Vitara	16	16	0	0	0	
SUZUKI Vitara Brezza	68	68	0	0	0	
<b>TOYOTA</b>	<b>6 200</b>	<b>5329</b>	<b>124</b>	<b>532</b>	<b>215</b>	<b>203</b>
LEXUS ES	14	8	1	5	0	
LEXUS IS	2	2	0	0	0	
LEXUS LX	18	15	0	0	3	
LEXUS NX	30	24	0	0	6	
LEXUS RX	22	21	0	0	1	
LEXUS UX	14	13	0	0	1	
TOYOTA Agya	38	26	0	12	0	
TOYOTA C-HR	57	42	0	0	15	
TOYOTA Corolla	24	24	0	0	0	
TOYOTA Corolla Cross	1 644	1472	2	129	41	38
TOYOTA Corolla HB	29	26	0	0	3	
TOYOTA Corolla Quest	327	183	17	122	5	19
TOYOTA Crown	1	1	0	0	0	
TOYOTA Fortuner	1 018	884	11	99	24	146
TOYOTA GR Supra	2	2	0	0	0	
TOYOTA GR Yaris	4	4	0	0	0	
TOYOTA GR86	1	1	0	0	0	
TOYOTA Landcruiser 300	130	122	0	0	8	
TOYOTA Landcruiser SW	23	23	0	0	0	
TOYOTA Prado	130	118	0	0	12	
TOYOTA Prius	1	1	0	0	0	
TOYOTA Quantum	6	5	0	0	1	
TOYOTA RAV	103	79	0	14	10	
TOYOTA Rumion	319	269	0	45	5	
TOYOTA Starlet	1 218	963	93	106	56	
TOYOTA Urban Cruiser	713	709	0	0	4	
TOYOTA Vitz	312	292	0	0	20	
<b>VOLKSWAGEN GROUP SA</b>	<b>4 677</b>	<b>3694</b>	<b>252</b>	<b>304</b>	<b>427</b>	<b>7 855</b>
AUDI A1	17	14	0	0	3	
AUDI A3 Sedan	39	38	1	0	0	
AUDI A3 Sportback	52	49	3	0	0	
AUDI A4	31	25	6	0	0	
AUDI A4 Avant	2	2	0	0	0	
AUDI A5 Coupe/Cabriolet	5	5	0	0	0	
AUDI A5 Sportback	14	14	0	0	0	
AUDI A6	3	3	0	0	0	
AUDI A6 Avant	4	4	0	0	0	
AUDI A7 Sportback	1	1	0	0	0	
AUDI e-tron GT	1	1	0	0	0	
AUDI Q2	68	68	0	0	0	
AUDI Q3	79	68	0	8	3	

AUDI Q3 Sportback	33	33	0	0	0	
AUDI Q5	42	38	3	0	1	
AUDI Q5 Sportback	30	29	0	0	1	
AUDI Q7	7	7	0	0	0	
AUDI Q8	12	12	0	0	0	
AUDI R8	1	1	0	0	0	
AUDI TT	3	3	0	0	0	
VW Caddy	16	10	0	0	6	
VW Caravelle	6	6	0	0	0	
VW Golf 8	27	17	10	0	0	
VW Kombi	58	27	14	17	0	
VW Polo	1 024	815	14	34	161	7 855
VW Polo Sedan	146	108	38	0	0	
VW Polo Vivo	1 876	1378	142	204	152	
VW Taigo	143	107	15	0	21	
VW T-Cross	550	455	6	40	49	
VW Tiguan	208	187	0	1	20	
VW Touareg	13	12	0	0	1	
VW T-Roc	166	157	0	0	9	

<b>VOLVO CARS</b>	<b>124</b>	<b>88</b>	<b>0</b>	<b>0</b>	<b>36</b>	
VOLVO C40	8	2	0	0	6	
VOLVO XC40	56	51	0	0	5	
VOLVO XC60	51	27	0	0	24	
VOLVO XC90	9	8	0	0	1	

\* Sales are estimates \*\* Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
<b>FORD MOTOR COMPANY</b>	<b>2 135</b>	<b>1981</b>	<b>6</b>	<b>54</b>	<b>94</b>	<b>6 274</b>
FORD Ranger	2 104	1950	6	54	94	6 274
FORD Tourneo Custom	15	15	0	0	0	
FORD Transit Custom	16	16	0	0	0	
<b>HAVAL MOTORS SA</b>	<b>593</b>	<b>469</b>	<b>0</b>	<b>123</b>	<b>1</b>	<b>16</b>
GWM P-Series	494	370	0	123	1	15
GWM Steed	99	99	0	0	0	1
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>319</b>	<b>319</b>	<b>0</b>	<b>0</b>	<b>0</b>	
HYUNDAI Grand i10	78	78	0	0	0	
HYUNDAI H100 Bakkie	227	227	0	0	0	
HYUNDAI Staria	9	9	0	0	0	
HYUNDAI Venue	5	5	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>1 555</b>	<b>1258</b>	<b>261</b>	<b>11</b>	<b>25</b>	<b>630</b>
ISUZU D-MAX	1 555	1258	261	11	25	630
<b>JAC MOTORS SOUTH AFRICA</b>	<b>90</b>	<b>90</b>	<b>0</b>	<b>0</b>	<b>0</b>	
JAC T-Series	35	35	0	0	0	
JAC X-Series	55	55	0	0	0	
<b>KIA SOUTH AFRICA</b>	<b>194</b>	<b>191</b>	<b>0</b>	<b>0</b>	<b>3</b>	
KIA K2500	36	33	0	0	3	
KIA K2700	120	120	0	0	0	
KIA Picanto	38	38	0	0	0	
<b>MAHINDRA</b>	<b>676</b>	<b>652</b>	<b>24</b>	<b>0</b>	<b>0</b>	
MAHINDRA Bolero	37	37	0	0	0	
MAHINDRA Scorpio Pik-Up	639	615	24	0	0	
<b>MAZDA SOUTHERN AFRICA</b>	<b>8</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>1</b>	
MAZDA BT-50	8	7	0	0	1	
<b>MERCEDES-BENZ SA **</b>	<b>7</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	7	7	0	0	0	
<b>MITSUBISHI MOTORS SA</b>	<b>53</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>56</b>
MITSUBISHI Triton	53	50	0	0	3	56
<b>NISSAN</b>	<b>1 475</b>	<b>1274</b>	<b>10</b>	<b>163</b>	<b>28</b>	<b>482</b>
NISSAN Navara	318	305	7	0	6	451
NISSAN NP200	1 157	969	3	163	22	31
<b>RENAULT</b>	<b>25</b>	<b>25</b>	<b>0</b>	<b>0</b>	<b>0</b>	
RENAULT Trafic	4	4	0	0	0	
RENAULT Tribes Express	21	21	0	0	0	
<b>STELLANTIS</b>	<b>65</b>	<b>65</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FIAT Doblo Cargo	2	2	0	0	0	
FIAT Fiorino	5	5	0	0	0	
JEEP Gladiator	13	13	0	0	0	
OPEL Combo	20	20	0	0	0	
OPEL Vivaro	1	1	0	0	0	
PEUGEOT Landtrek	23	23	0	0	0	
PEUGEOT Partner	1	1	0	0	0	
<b>SUZUKI AUTO</b>	<b>211</b>	<b>209</b>	<b>0</b>	<b>0</b>	<b>2</b>	
SUZUKI Eeco	114	112	0	0	2	
SUZUKI Super Carry	97	97	0	0	0	
<b>TOYOTA</b>	<b>4 879</b>	<b>4454</b>	<b>116</b>	<b>229</b>	<b>80</b>	<b>5 323</b>
HINO 200 Series	47	46	0	0	1	
TOYOTA Hi-Ace	1 487	1485	1	0	1	
TOYOTA Hi-Ace Bus	66	55	11	0	0	
TOYOTA Hilux	2 798	2436	78	211	73	5 323
TOYOTA Landcruiser PU	371	362	3	2	4	
TOYOTA Quantum	110	70	23	16	1	
<b>VOLKSWAGEN GROUP SA</b>	<b>540</b>	<b>442</b>	<b>26</b>	<b>0</b>	<b>72</b>	
VW Amarok	330	285	0	0	45	
VW Caddy	153	117	9	0	27	
VW Transporter Cr-Bus	19	3	16	0	0	
VW Transporter PU	24	24	0	0	0	
VW Transporter P-Van	14	13	1	0	0	

\* Sales are estimates \*\* Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
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<b>DAIMLER TRUCK SOUTHERN AFRICA</b>	<b>25</b>	<b>25</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7</b>
FUSO Canter	25	25	0	0	0	7
<b>FAW TRUCKS</b>	<b>13</b>	<b>13</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 3.5 Ton	13	13	0	0	0	
<b>FORD MOTOR COMPANY</b>	<b>13</b>	<b>13</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FORD Transit	13	13	0	0	0	
<b>HYUNDAI AUTOMOTIVE SOUTH AFRICA</b>	<b>28</b>	<b>28</b>	<b>0</b>	<b>0</b>	<b>0</b>	
HYUNDAI EX-6	1	1	0	0	0	
HYUNDAI EX-8	27	27	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>123</b>	<b>119</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>1</b>
ISUZU N-Series	123	119	3	0	1	1
<b>IVECO</b>	<b>17</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>0</b>	
IVECO Daily	17	17	0	0	0	
<b>JAC MOTORS SOUTH AFRICA</b>	<b>9</b>	<b>9</b>	<b>0</b>	<b>0</b>	<b>0</b>	
JAC N-Series	9	9	0	0	0	
<b>MERCEDES-BENZ SA **</b>	<b>103</b>	<b>103</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MERCEDES	103	103	0	0	0	
<b>POWERSTAR</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>STELLANTIS</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>0</b>	
PEUGEOT Boxer	4	4	0	0	0	
<b>TATA</b>	<b>23</b>	<b>23</b>	<b>0</b>	<b>0</b>	<b>0</b>	
TATA Bus	23	23	0	0	0	
<b>TOYOTA</b>	<b>180</b>	<b>178</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2</b>
HINO 300 Series	97	95	0	0	2	2
TOYOTA Coaster	47	47	0	0	0	
TOYOTA Quantum	36	36	0	0	0	
<b>VOLKSWAGEN GROUP SA</b>	<b>42</b>	<b>26</b>	<b>16</b>	<b>0</b>	<b>0</b>	
VW Crafter	42	26	16	0	0	

\* Sales are estimates \*\* Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
<b>DAIMLER TRUCK SOUTHERN AFRICA</b>	<b>45</b>	<b>45</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
FUSO Canter	20	20	0	0	0	
FUSO HCV	24	24	0	0	0	1
MERCEDES Unimog	1	1	0	0	0	
<b>FAW TRUCKS</b>	<b>85</b>	<b>85</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW CA 15	46	46	0	0	0	
FAW CA 8	39	39	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>82</b>	<b>82</b>	<b>0</b>	<b>0</b>	<b>0</b>	
ISUZU F-Series	78	78	0	0	0	
ISUZU FX-Series	4	4	0	0	0	
<b>IVECO</b>	<b>3</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	
IVECO Eurocargo	3	3	0	0	0	
<b>JAC MOTORS SOUTH AFRICA</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	
JAC N-Series	2	2	0	0	0	
<b>MAN</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>POWERSTAR</b>	<b>21</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR BeiBen	1	1	0	0	0	
POWERSTAR FT Series	20	20	0	0	0	
<b>TATA</b>	<b>27</b>	<b>27</b>	<b>0</b>	<b>0</b>	<b>0</b>	
TATA LPT	27	27	0	0	0	
<b>TOYOTA</b>	<b>102</b>	<b>98</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>1</b>
HINO 500 Series	102	98	2	0	2	1
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>45</b>	<b>45</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7</b>
UD TRUCKS Croner	29	29	0	0	0	6
UD TRUCKS Kuzer	16	16	0	0	0	1
<b>VECV SOUTH AFRICA</b>	<b>24</b>	<b>24</b>	<b>0</b>	<b>0</b>	<b>0</b>	
EICHER Pro 2080	10	10	0	0	0	
EICHER Pro 6016	12	12	0	0	0	
EICHER Pro 6018	2	2	0	0	0	

\* Sales are estimates \*\* Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
<b>BABCOCK</b>	<b>41</b>	<b>41</b>	<b>0</b>	<b>0</b>	<b>0</b>	
DAF CF	8	8	0	0	0	
DAF XF	33	33	0	0	0	
<b>DAIMLER TRUCK SOUTHERN AFRICA</b>	<b>379</b>	<b>379</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
FUSO XHCV	70	70	0	0	0	
MERCEDES Actros	276	276	0	0	0	1
MERCEDES Arocs	33	33	0	0	0	
<b>FAW TRUCKS</b>	<b>241</b>	<b>241</b>	<b>0</b>	<b>0</b>	<b>0</b>	
FAW 28	5	5	0	0	0	
FAW CA 28	110	110	0	0	0	
FAW CA 33	92	92	0	0	0	
FAW CA 35	34	34	0	0	0	
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>34</b>	<b>27</b>	<b>7</b>	<b>0</b>	<b>0</b>	<b>1</b>
ISUZU F-Series	24	24	0	0	0	1
ISUZU FX-Series	10	3	7	0	0	
<b>IVECO</b>	<b>17</b>	<b>17</b>	<b>0</b>	<b>0</b>	<b>0</b>	
IVECO Stralis	2	2	0	0	0	
IVECO S-Way	12	12	0	0	0	
IVECO Trakker	3	3	0	0	0	
<b>MAN</b>	<b>199</b>	<b>199</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAN TGM	5	5	0	0	0	
MAN TGS	180	180	0	0	0	
MAN TGX	2	2	0	0	0	



VW Constellation	12	12	0	0	0	
<b>POWERSTAR</b>	<b>65</b>	<b>65</b>	<b>0</b>	<b>0</b>	<b>0</b>	
POWERSTAR BeiBen	63	63	0	0	0	
POWERSTAR FT Series	2	2	0	0	0	
<b>SCANIA</b>	<b>355</b>	<b>355</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12</b>
SCANIA G-Series	271	271	0	0	0	12
SCANIA P-Series	11	11	0	0	0	
SCANIA R-Series	73	73	0	0	0	
<b>TATA</b>	<b>10</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	
TATA Prima	10	10	0	0	0	
<b>TOYOTA</b>	<b>34</b>	<b>33</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>2</b>
HINO 500 Series	22	21	0	0	1	2
HINO 700 Series	12	12	0	0	0	
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>119</b>	<b>119</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>
UD TRUCKS Croner	28	28	0	0	0	3
UD TRUCKS Quester	87	87	0	0	0	
UD TRUCKS Quon	4	4	0	0	0	
<b>VECV SOUTH AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	
EICHER Pro 6025	1	1	0	0	0	
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>271</b>	<b>271</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>15</b>
VOLVO FH	225	225	0	0	0	7
VOLVO FM	46	46	0	0	0	8

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<b>Bus &gt; 8500kg</b>	<b>RSA</b>	<b>Dealer</b>	<b>Gov</b>	<b>Rental</b>	<b>Single</b>	<b>Export</b>
<b>DAIMLER TRUCK SOUTHERN AFRICA</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
MERCEDES Bus	6	6	0	0	0	1
<b>ISUZU MOTORS SOUTH AFRICA</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>IVECO</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>MAN</b>	<b>31</b>	<b>31</b>	<b>0</b>	<b>0</b>	<b>0</b>	
MAN Bus	22	22	0	0	0	
VW Volksbus	9	9	0	0	0	
<b>SCANIA</b>	<b>14</b>	<b>14</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
SCANIA Bus	14	14	0	0	0	1
<b>TATA</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>UD TRUCKS SOUTHERN AFRICA</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>VOLVO GROUP SOUTHERN AFRICA</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
VOLVO Bus	1	1	0	0	0	1

\* Sales are estimates \*\* Reported aggregate sales numbers only