

Jan 2024

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 855	8880	225	1439	311	1 587
VOLKSWAGEN GROUP SA	5 522	3741	152	1318	311	6 974
SUZUKI AUTO	5 235	4481	0	748	6	14
FORD MOTOR COMPANY	2 420	2218	109	12	81	4 130
NISSAN	2 315	1987	73	226	29	351
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 185	1778	0	407	0	
ISUZU MOTORS SOUTH AFRICA	1 610	1340	245	24	1	336
HAVAL MOTORS SA	1 463	1445	0	0	18	54
CHERY AUTO SOUTH AFRICA	1 425	1425	0	0	0	
RENAULT	1 411	1160	0	250	1	
KIA SOUTH AFRICA	1 344	1171	0	143	30	
MAHINDRA	878	876	0	2	0	
BMW GROUP *	821	821	0	0	0	5 100
MERCEDES-BENZ SA **	505	505	0	0	0	1 586
STELLANTIS	423	324	0	44	55	16
FAW TRUCKS	370	370	0	0	0	
MAZDA SOUTHERN AFRICA	302	278	0	0	24	
BAIC	295	295	0	0	0	
HONDA	293	236	0	50	7	25
DAIMLER TRUCK SOUTHERN AFRICA	259	259	0	0	0	16
JAGUAR LAND ROVER	254	230	0	10	14	
MITSUBISHI MOTORS SA	237	171	0	50	16	28
SCANIA	176	176	0	0	0	3
MAN	141	141	0	0	0	
JAC MOTORS SOUTH AFRICA	141	141	0	0	0	
VOLVO CARS	121	95	0	10	16	
UD TRUCKS SOUTHERN AFRICA	120	120	0	0	0	8
VOLVO GROUP SOUTHERN AFRICA	92	92	0	0	0	14
PORSCHE *	77	77	0	0	0	
PROTON SOUTH AFRICA	68	33	0	35	0	
IVECO	66	31	35	0	0	
TATA	50	50	0	0	0	
SUBARU	50	49	0	0	1	
POWERSTAR	42	42	0	0	0	
SINOTRUK	37	37	0	0	0	
BABCOCK	16	16	0	0	0	
VECV SOUTH AFRICA	12	12	0	0	0	
SCUDERIA SOUTH AFRICA	5	5	0	0	0	
INDUSTRY TOTAL	41 636	35108	839	4768	921	20 242

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021 to November 2022, commercial market split estimates were provided. As from December 2022, Daimler Trucks will provide standard detail. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa. Porsche, Bentley and Lamborghini, as of December 2022, are no longer reporting sales to naamsa. Estimated domestic new vehicle and export sales are provided for Porsche.

Passenger for Jan 2024

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	6 500	4966	100	1214	220	70
VOLKSWAGEN GROUP SA	5 130	3427	102	1318	283	6 974
SUZUKI AUTO	5 019	4265	0	748	6	11
HYUNDAI AUTOMOTIVE SOUTH AFRICA	1 963	1560	0	403	0	
CHERY AUTO SOUTH AFRICA	1 425	1425	0	0	0	
RENAULT	1 400	1149	0	250	1	
KIA SOUTH AFRICA	1 243	1071	0	143	29	
NISSAN	1 050	931	55	54	10	
HAVAL MOTORS SA	1 008	990	0	0	18	35
BMW GROUP *	821	821	0	0	0	5 100
MERCEDES-BENZ SA **	444	444	0	0	0	1 586
FORD MOTOR COMPANY	408	380	1	0	27	
STELLANTIS	402	308	0	44	50	14
BAIC	295	295	0	0	0	
HONDA	293	236	0	50	7	25
MAZDA SOUTHERN AFRICA	287	263	0	0	24	
MAHINDRA	269	269	0	0	0	
JAGUAR LAND ROVER	254	230	0	10	14	
MITSUBISHI MOTORS SA	189	126	0	50	13	3
VOLVO CARS	121	95	0	10	16	
PORSCHE *	77	77	0	0	0	
ISUZU MOTORS SOUTH AFRICA	69	54	15	0	0	13
PROTON SOUTH AFRICA	68	33	0	35	0	
SUBARU	50	49	0	0	1	
SCUDERIA SOUTH AFRICA	5	5	0	0	0	
INDUSTRY TOTAL	28 790	23469	273	4329	719	13 831

Light CV < 3501kg for Jan 2024

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 107	3686	120	214	87	1 514
FORD MOTOR COMPANY	1 983	1831	86	12	54	4 130
ISUZU MOTORS SOUTH AFRICA	1 336	1109	202	24	1	323
NISSAN	1 265	1056	18	172	19	351
MAHINDRA	609	607	0	2	0	
HVAL MOTORS SA	455	455	0	0	0	19
VOLKSWAGEN GROUP SA	360	294	38	0	28	
SUZUKI AUTO	216	216	0	0	0	3
HYUNDAI AUTOMOTIVE SOUTH AFRICA	208	204	0	4	0	
JAC MOTORS SOUTH AFRICA	131	131	0	0	0	
KIA SOUTH AFRICA	101	100	0	0	1	
MITSUBISHI MOTORS SA	48	45	0	0	3	25
STELLANTIS	21	16	0	0	5	2
MAZDA SOUTHERN AFRICA	15	15	0	0	0	
RENAULT	11	11	0	0	0	
MERCEDES-BENZ SA **	5	5	0	0	0	
INDUSTRY TOTAL	10 871	9781	464	428	198	6 367

Medium CV 3501-8500kg for Jan 2024

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	150	133	5	11	1	1
ISUZU MOTORS SOUTH AFRICA	144	118	26	0	0	
MERCEDES-BENZ SA **	56	56	0	0	0	
IVECO	40	5	35	0	0	
VOLKSWAGEN GROUP SA	32	20	12	0	0	
FORD MOTOR COMPANY	29	7	22	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	19	19	0	0	0	1
FAW TRUCKS	18	18	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	14	14	0	0	0	
TATA	10	10	0	0	0	
JAC MOTORS SOUTH AFRICA	7	7	0	0	0	
POWERSTAR	1	1	0	0	0	
STELLANTIS		0	0	0	0	
INDUSTRY TOTAL	520	408	100	11	1	2

Heavy CV 8501-16500kg for Jan 2024

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	114	114	0	0	0	
UD TRUCKS SOUTHERN AFRICA	58	58	0	0	0	6
TOYOTA	46	46	0	0	0	2
ISUZU MOTORS SOUTH AFRICA	42	41	1	0	0	
TATA	30	30	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	25	25	0	0	0	10
POWERSTAR	12	12	0	0	0	
VECV SOUTH AFRICA	11	11	0	0	0	
JAC MOTORS SOUTH AFRICA	3	3	0	0	0	
IVECO		0	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	341	340	1	0	0	18

Extra Heavy CV > 16500kg for Jan 2024

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
FAW TRUCKS	238	238	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	213	213	0	0	0	5
SCANIA	161	161	0	0	0	2
MAN	123	123	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	92	92	0	0	0	14
UD TRUCKS SOUTHERN AFRICA	62	62	0	0	0	2
TOYOTA	52	49	0	0	3	
SINOTRUK	37	37	0	0	0	
POWERSTAR	29	29	0	0	0	
IVECO	26	26	0	0	0	
ISUZU MOTORS SOUTH AFRICA	19	18	1	0	0	
BABCOCK	16	16	0	0	0	
TATA	10	10	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
INDUSTRY TOTAL	1 079	1075	1	0	3	23

Bus > 8500kg for Jan 2024

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
MAN	18	18	0	0	0	
SCANIA	15	15	0	0	0	1
DAIMLER TRUCK SOUTHERN AFRICA	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	35	35	0	0	0	1

Make Totals for Jan 2024

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	10 623	8658	220	1439	306	1 584
SUZUKI	5 235	4481	0	748	6	14
VOLKSWAGEN	5 115	3371	151	1297	296	6 974
FORD	2 420	2218	109	12	81	4 130
NISSAN	2 315	1987	73	226	29	351
HYUNDAI	2 185	1778	0	407	0	
ISUZU	1 610	1340	245	24	1	336
CHERY	1 425	1425	0	0	0	
RENAULT	1 411	1160	0	250	1	
KIA	1 344	1171	0	143	30	
HAVAL	989	988	0	0	1	21
MAHINDRA	878	876	0	2	0	
BMW/MINI*	821	821	0	0	0	5 100
MERCEDES-BENZ**	681	681	0	0	0	1 601
GWM	474	457	0	0	17	33
AUDI	407	370	1	21	15	
FAW	370	370	0	0	0	
MAZDA	302	278	0	0	24	
HONDA	293	236	0	50	7	25
BEIJING	278	278	0	0	0	
LAND ROVER	243	219	0	10	14	
MITSUBISHI	237	171	0	50	16	28
HINO	181	172	5	0	4	3
SCANIA	176	176	0	0	0	3
MAN	141	141	0	0	0	
JAC	141	141	0	0	0	
PEUGEOT	129	122	0	0	7	
VOLVO	121	95	0	10	16	
UD TRUCKS	120	120	0	0	0	8
CITROEN	96	47	0	43	6	
VOLVO TRUCKS	92	92	0	0	0	14
FUSO	83	83	0	0	0	1
PORSCHE*	77	77	0	0	0	
JEEP	68	46	0	0	22	16
PROTON	68	33	0	35	0	
IVECO	66	31	35	0	0	
OPEL	64	55	0	1	8	
FIAT	55	53	0	0	2	
LEXUS	51	50	0	0	1	
SUBARU	50	49	0	0	1	
POWERSTAR	42	42	0	0	0	
TATA TRUCK & BUS	40	40	0	0	0	
SINOTRUK	37	37	0	0	0	
BAIC	17	17	0	0	0	
DAF	16	16	0	0	0	
EICHER	12	12	0	0	0	
JAGUAR	11	11	0	0	0	
ALFA ROMEO	11	1	0	0	10	
DAEWOO	10	10	0	0	0	
FERRARI	5	5	0	0	0	
VOLVO BUS		0	0	0	0	
ABARTH		0	0	0	0	
INDUSTRY TOTAL	41 636	35108	839	4768	921	20 242

RSA and Export Sales by Market

	Jan 2024		Var %		Jan 2023		Dec 2023		Jan 2024 YTD		Var %		Jan 2023 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	28 790	13 831	-6.7%	20.5%	30 863	11 482	27 535	14 349	28 790	13 831	-6.7%	20.5%	30 863	11 482
Light CV < 3501kg	10 871	6 367	2.3%	-30.3%	10 623	9 136	10 188	12 699	10 871	6 367	2.3%	-30.3%	10 623	9 136
Medium CV 3501-8500kg	520	2	13.3%	-60.0%	459	5	602		520	2	13.3%	-60.0%	459	5
Heavy CV 8501-16500kg	341	18	1.8%	-35.7%	335	28	455	14	341	18	1.8%	-35.7%	335	28
Extra Heavy CV > 16500kg	1 079	23	11.6%	-20.7%	967	29	1 412	24	1 079	23	11.6%	-20.7%	967	29
Bus > 8500kg	35	1	-25.5%	-75.0%	47	4	76	3	35	1	-25.5%	-75.0%	47	4
INDUSTRY TOTAL	41 636	20 242	-3.8%	-2.1%	43 294	20 684	40 268	27 089	41 636	20 242	-3.8%	-2.1%	43 294	20 684

Dealer and Government Sales by Market

	Jan 2024		Var %		Jan 2023		Dec 2023		Jan 2024 YTD		Var %		Jan 2023 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	23 469	273	-3.5%	-38.7%	24 324	445	23 394	404	23 469	273	-3.5%	-38.7%	24 324	445
Light CV < 3501kg	9 781	464	1.2%	2.0%	9 669	455	9 649	288	9 781	464	1.2%	2.0%	9 669	455
Medium CV 3501-8500kg	408	100	6.5%	40.8%	383	71	416	171	408	100	6.5%	40.8%	383	71
Heavy CV 8501-16500kg	340	1	4.0%	-85.7%	327	7	389	58	340	1	4.0%	-85.7%	327	7
Extra Heavy CV > 16500kg	1 075	1	11.4%	0.0%	965	1	1 399	12	1 075	1	11.4%	0.0%	965	1
Bus > 8500kg	35		-25.5%	0.0%	47		76		35		-25.5%	0.0%	47	
INDUSTRY TOTAL	35 108	839	-1.7%	-14.3%	35 715	979	35 323	933	35 108	839	-1.7%	-14.3%	35 715	979

Rental and Single Sales by Market

	Jan 2024		Var %		Jan 2023		Dec 2023		Jan 2024 YTD		Var %		Jan 2023 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	4 329	719	-18.1%	-10.8%	5 288	806	3 315	422	4 329	719	-18.1%	-10.8%	5 288	806
Light CV < 3501kg	428	198	96.3%	-29.5%	218	281	213	38	428	198	96.3%	-29.5%	218	281
Medium CV 3501-8500kg	11	1	266.7%	-50.0%	3	2	8	7	11	1	266.7%	-50.0%	3	2
Heavy CV 8501-16500kg			0.0%	-100.0%		1		8			0.0%	-100.0%		1
Extra Heavy CV > 16500kg		3	0.0%	200.0%		1		1		3	0.0%	200.0%		1
Bus > 8500kg			0.0%	0.0%							0.0%	0.0%		
INDUSTRY TOTAL	4 768	921	-13.5%	-15.6%	5 509	1 091	3 536	476	4 768	921	-13.5%	-10.8%	5 509	1 091

Passenger	RSA	Dealer	Gov	Rental	Single	Export
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BAIC	295	295	0	0	0	
BAIC B40 Plus	17	17	0	0	0	
BEIJING X55	278	278	0	0	0	
BMW GROUP *	821	821	0	0	0	5 100
BMW/MINI	821	821	0	0	0	5 100
CHERY AUTO SOUTH AFRICA	1 425	1425	0	0	0	
CHERY Tiggo 4 Pro	914	914	0	0	0	
CHERY Tiggo 7 Pro	330	330	0	0	0	
CHERY Tiggo 8 Pro	181	181	0	0	0	
FORD MOTOR COMPANY	408	380	1	0	27	
FORD Everest	329	304	1	0	24	
FORD Mustang	10	8	0	0	2	
FORD Puma	69	68	0	0	1	
HAVAL MOTORS SA	1 008	990	0	0	18	35
GWM Ora	4	2	0	0	2	3
GWM Tank 300	15	0	0	0	15	11
HAVAL H2		0	0	0	0	1
HAVAL H6	421	420	0	0	1	12
HAVAL H9	1	1	0	0	0	
HAVAL Jolion	567	567	0	0	0	8
HONDA	293	236	0	50	7	25
HONDA Amaze	112	62	0	50	0	
HONDA Ballade	2	2	0	0	0	10
HONDA BR-V	69	62	0	0	7	
HONDA Civic	4	4	0	0	0	
HONDA CR-V	24	24	0	0	0	
HONDA Elevate	60	60	0	0	0	
HONDA Fit	11	11	0	0	0	15
HONDA HR-V	10	10	0	0	0	
HONDA WR-V	1	1	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	1 963	1560	0	403	0	
HYUNDAI Atos	4	4	0	0	0	
HYUNDAI Creta	157	157	0	0	0	
HYUNDAI Grand Creta	63	63	0	0	0	
HYUNDAI Grand i10	766	659	0	107	0	
HYUNDAI i20	379	373	0	6	0	
HYUNDAI i30	6	6	0	0	0	
HYUNDAI Kona	5	5	0	0	0	
HYUNDAI Palisade	3	3	0	0	0	
HYUNDAI Santa Fe	10	10	0	0	0	
HYUNDAI Staria	120	35	0	85	0	
HYUNDAI Tucson	274	156	0	118	0	
HYUNDAI Venue	176	89	0	87	0	
ISUZU MOTORS SOUTH AFRICA	69	54	15	0	0	13
ISUZU MU-X	69	54	15	0	0	13
JAGUAR LAND ROVER	254	230	0	10	14	
JAGUAR E-PACE	6	6	0	0	0	
JAGUAR F-PACE	4	4	0	0	0	
JAGUAR F-Type	1	1	0	0	0	
L-R Defender	121	100	0	10	11	
L-R Discovery	21	21	0	0	0	
L-R Discovery Sport	4	3	0	0	1	
L-R Range Rover	27	27	0	0	0	
L-R Range Rover Evoque	10	9	0	0	1	
L-R Range Rover Sport	51	50	0	0	1	
L-R Range Rover Velar	9	9	0	0	0	
KIA SOUTH AFRICA	1 243	1071	0	143	29	
KIA Carnival	89	39	0	50	0	
KIA Pegas	164	83	0	80	1	
KIA Picanto	208	208	0	0	0	
KIA Rio	24	24	0	0	0	
KIA Seltos	141	135	0	5	1	
KIA Sonet	510	493	0	0	17	
KIA Sorento	19	8	0	8	3	
KIA Sportage	88	81	0	0	7	
MAHINDRA	269	269	0	0	0	
MAHINDRA KUV	1	1	0	0	0	
MAHINDRA Scorpio-N	96	96	0	0	0	
MAHINDRA XUV300	127	127	0	0	0	
MAHINDRA XUV700	45	45	0	0	0	
MAZDA SOUTHERN AFRICA	287	263	0	0	24	
MAZDA 2	58	57	0	0	1	
MAZDA 3	15	15	0	0	0	
MAZDA CX-3	87	73	0	0	14	
MAZDA CX-30	18	17	0	0	1	
MAZDA CX-5	85	84	0	0	1	

MAZDA CX-60	24	17	0	0	7	
MERCEDES-BENZ SA **	444	444	0	0	0	1 586
MERCEDES-BENZ	444	444	0	0	0	1 586
MITSUBISHI MOTORS SA	189	126	0	50	13	3
MITSUBISHI ASX	33	29	0	0	4	
MITSUBISHI Eclipse Cross	27	16	0	10	1	
MITSUBISHI Outlander	12	12	0	0	0	
MITSUBISHI Pajero Sport	32	30	0	0	2	1
MITSUBISHI Xpander	85	39	0	40	6	2
NISSAN	1 050	931	55	54	10	
NISSAN Magnite	843	775	55	4	9	
NISSAN Patrol SW	7	7	0	0	0	
NISSAN Qashqai	150	99	0	50	1	
NISSAN X-Trail	50	50	0	0	0	
PORSCHE *	77	77	0	0	0	
PORSCHE	77	77	0	0	0	
PROTON SOUTH AFRICA	68	33	0	35	0	
PROTON Saga	15	5	0	10	0	
PROTON X50	21	16	0	5	0	
PROTON X70	30	10	0	20	0	
PROTON X90	2	2	0	0	0	
RENAULT	1 400	1149	0	250	1	
RENAULT Captur	18	18	0	0	0	
RENAULT Clio V	125	25	0	100	0	
RENAULT Duster	21	21	0	0	0	
RENAULT Kiger	483	483	0	0	0	
RENAULT Koleos	7	7	0	0	0	
RENAULT Kwid	356	206	0	150	0	
RENAULT Megane IV	2	2	0	0	0	
RENAULT Triber	388	387	0	0	1	
SCUDERIA SOUTH AFRICA	5	5	0	0	0	
FERRARI 296 GTB	2	2	0	0	0	
FERRARI 812	1	1	0	0	0	
FERRARI Roma	1	1	0	0	0	
FERRARI SF90	1	1	0	0	0	
STELLANTIS	402	308	0	44	50	14
ALFA Giulia	1	0	0	0	1	
ALFA Stelvio	4	1	0	0	3	
ALFA Tonale	6	0	0	0	6	
CITROEN C3	54	10	0	43	1	
CITROEN C3 Aircross	9	7	0	0	2	
CITROEN C3 CC21	31	28	0	0	3	
CITROEN C5 Aircross	2	2	0	0	0	
FIAT 500	12	12	0	0	0	
FIAT 500X	40	40	0	0	0	
JEEP Grand Cherokee	6	3	0	0	3	14
JEEP Renegade	48	29	0	0	19	
JEEP Wrangler	11	11	0	0	0	
OPEL Combo Life	2	2	0	0	0	
OPEL Corsa	6	5	0	1	0	
OPEL Crossland	34	30	0	0	4	
OPEL Mokka	22	18	0	0	4	
PEUGEOT 2008	18	16	0	0	2	
PEUGEOT 208	82	82	0	0	0	
PEUGEOT 3008	11	10	0	0	1	
PEUGEOT 5008	3	2	0	0	1	
SUBARU	50	49	0	0	1	
SUBARU Crosstrek	14	14	0	0	0	
SUBARU Forester	27	27	0	0	0	
SUBARU Outback	6	5	0	0	1	
SUBARU WRX	3	3	0	0	0	
SUZUKI AUTO	5 019	4265	0	748	6	11
SUZUKI Baleno	625	527	0	98	0	
SUZUKI Celerio	300	183	0	115	2	
SUZUKI Ciaz	128	23	0	104	1	4
SUZUKI Dzire	107	107	0	0	0	
SUZUKI Ertiga	657	583	0	74	0	
SUZUKI Fronx	391	391	0	0	0	1
SUZUKI Grand Vitara	265	222	0	43	0	3
SUZUKI Ignis	46	46	0	0	0	
SUZUKI Jimny	445	445	0	0	0	1
SUZUKI S-Presso	434	344	0	88	2	2
SUZUKI Swift	1 566	1339	0	226	1	
SUZUKI Vitara	1	1	0	0	0	
SUZUKI XL6	54	54	0	0	0	
TOYOTA	6 500	4966	100	1214	220	70
LEXUS ES	1	1	0	0	0	
LEXUS IS	1	1	0	0	0	
LEXUS LX	14	14	0	0	0	
LEXUS NX	23	22	0	0	1	
LEXUS RX	9	9	0	0	0	
LEXUS UX	3	3	0	0	0	
TOYOTA C-HR	19	18	0	0	1	
TOYOTA Corolla	20	19	0	0	1	
TOYOTA Corolla Cross	1 660	1429	2	182	47	30
TOYOTA Corolla HB	21	20	0	0	1	
TOYOTA Corolla Quest	274	183	0	81	10	4
TOYOTA Crown	3	1	0	0	2	
TOYOTA Fortuner	974	605	15	341	13	36
TOYOTA GR Corolla	6	6	0	0	0	
TOYOTA GR Supra	1	1	0	0	0	
TOYOTA GR Yaris	2	2	0	0	0	

TOYOTA GR86	5	5	0	0	0	
TOYOTA Landcruiser 300	171	160	0	0	11	
TOYOTA Landcruiser SW	15	13	0	0	2	
TOYOTA Prado	108	98	4	0	6	
TOYOTA Quantum	6	6	0	0	0	
TOYOTA RAV	102	63	0	9	30	
TOYOTA Rumion	372	335	3	25	9	
TOYOTA Starlet	1 479	827	68	531	53	
TOYOTA Urban Cruiser	589	556	8	0	25	
TOYOTA Vitz	622	569	0	45	8	
VOLKSWAGEN GROUP SA	5 130	3427	102	1318	283	6 974
AUDI A1	42	42	0	0	0	
AUDI A3 Sedan	24	20	0	0	4	
AUDI A3 Sportback	36	34	0	0	2	
AUDI A4	16	15	0	0	1	
AUDI A4 Avant	2	2	0	0	0	
AUDI A5 Coupe/Cabriolet	4	4	0	0	0	
AUDI A5 Sportback	9	9	0	0	0	
AUDI A6	5	5	0	0	0	
AUDI A6 Avant	1	1	0	0	0	
AUDI A7 Sportback	2	2	0	0	0	
AUDI e-tron GT	1	1	0	0	0	
AUDI Q2	54	29	0	21	4	
AUDI Q3	43	42	0	0	1	
AUDI Q3 Sportback	60	60	0	0	0	
AUDI Q5	33	31	1	0	1	
AUDI Q5 Sportback	41	40	0	0	1	
AUDI Q7	13	13	0	0	0	
AUDI Q8	14	13	0	0	1	
AUDI TT	7	7	0	0	0	
VW Caddy	10	4	0	0	6	
VW Caravelle	3	3	0	0	0	
VW Golf 8	126	110	1	0	15	
VW Kombi	53	31	0	20	2	
VW Polo	1 079	785	17	239	38	6 974
VW Polo Sedan	346	126	35	167	18	
VW Polo Vivo	2 034	1266	43	648	77	
VW Taigo	141	100	0	13	28	
VW T-Cross	502	370	5	93	34	
VW Tiguan	257	142	0	89	26	
VW Touareg	13	5	0	0	8	
VW T-Roc	159	115	0	28	16	
VOLVO CARS	121	95	0	10	16	
VOLVO C40	1	1	0	0	0	
VOLVO EX30	52	40	0	0	12	
VOLVO XC40	41	31	0	10	0	
VOLVO XC60	21	17	0	0	4	
VOLVO XC90	6	6	0	0	0	
* Sales are estimates ** Reported aggregate sales numbers only						
Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
FORD MOTOR COMPANY	1 983	1831	86	12	54	4 130
FORD Ranger	1 914	1771	86	12	45	4 130
FORD Tourneo Custom	50	41	0	0	9	
FORD Transit Custom	19	19	0	0	0	
HAVAL MOTORS SA	455	455	0	0	0	19
GWM P-Series	351	351	0	0	0	18
GWM Steed	104	104	0	0	0	1
HYUNDAI AUTOMOTIVE SOUTH AFRICA	208	204	0	4	0	
HYUNDAI Grand i10	17	14	0	3	0	
HYUNDAI H100 Bakkie	173	172	0	1	0	
HYUNDAI Staria	9	9	0	0	0	
HYUNDAI Venue	9	9	0	0	0	
ISUZU MOTORS SOUTH AFRICA	1 336	1109	202	24	1	323
ISUZU D-MAX	1 336	1109	202	24	1	323
JAC MOTORS SOUTH AFRICA	131	131	0	0	0	
JAC T-Series	98	98	0	0	0	
JAC X-Series	33	33	0	0	0	
KIA SOUTH AFRICA	101	100	0	0	1	
KIA K2500	29	29	0	0	0	
KIA K2700	72	71	0	0	1	
MAHINDRA	609	607	0	2	0	
MAHINDRA Bolero	31	31	0	0	0	
MAHINDRA Scorpio Pik-Up	578	576	0	2	0	
MAZDA SOUTHERN AFRICA	15	15	0	0	0	
MAZDA BT-50	15	15	0	0	0	
MERCEDES-BENZ SA **	5	5	0	0	0	
MERCEDES-BENZ	5	5	0	0	0	
MITSUBISHI MOTORS SA	48	45	0	0	3	25
MITSUBISHI Triton	48	45	0	0	3	25
NISSAN	1 265	1056	18	172	19	351
NISSAN Navara	296	286	7	0	3	303
NISSAN NP200	969	770	11	172	16	48
RENAULT	11	11	0	0	0	
RENAULT Trafic	6	6	0	0	0	
RENAULT Triber Express	5	5	0	0	0	
STELLANTIS	21	16	0	0	5	2
FIAT Doblo Cargo	1	1	0	0	0	
FIAT Fiorino	2	0	0	0	2	
JEEP Gladiator	3	3	0	0	0	2
PEUGEOT Landtrek	12	10	0	0	2	

PEUGEOT Partner	3	2	0	0	1	
SUZUKI AUTO	216	216	0	0	0	3
SUZUKI Ecco	121	121	0	0	0	
SUZUKI Super Carry	95	95	0	0	0	3
TOYOTA	4 107	3686	120	214	87	1 514
HINO 200 Series	25	25	0	0	0	
TOYOTA Hi-Ace	1 194	1190	3	0	1	
TOYOTA Hi-Ace Bus	35	26	0	9	0	
TOYOTA Hilux	2 645	2271	107	188	79	1 514
TOYOTA Landcruiser PU	127	119	0	1	7	
TOYOTA Quantum	81	55	10	16	0	
VOLKSWAGEN GROUP SA	360	294	38	0	28	
VW Amarok	222	206	0	0	16	
VW Caddy	117	70	35	0	12	
VW Transporter Cr-Bus	16	13	3	0	0	
VW Transporter PU	4	4	0	0	0	
VW Transporter P-Van	1	1	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	19	19	0	0	0	1
FUSO Canter	19	19	0	0	0	1
FAW TRUCKS	18	18	0	0	0	
FAW 3.5 Ton	18	18	0	0	0	
FORD MOTOR COMPANY	29	7	22	0	0	
FORD Transit	29	7	22	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	14	14	0	0	0	
HYUNDAI EX-8	14	14	0	0	0	
ISUZU MOTORS SOUTH AFRICA	144	118	26	0	0	
ISUZU N-Series	144	118	26	0	0	
IVECO	40	5	35	0	0	
IVECO Daily	40	5	35	0	0	
JAC MOTORS SOUTH AFRICA	7	7	0	0	0	
JAC N56 3-ton	7	7	0	0	0	
MERCEDES-BENZ SA **	56	56	0	0	0	
MERCEDES-BENZ	56	56	0	0	0	
POWERSTAR	1	1	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
STELLANTIS	0	0	0	0	0	
TATA	10	10	0	0	0	
TATA LPT	10	10	0	0	0	
TOYOTA	150	133	5	11	1	1
HINO 300 Series	58	52	5	0	1	1
TOYOTA Coaster	55	52	0	3	0	
TOYOTA Quantum	37	29	0	8	0	
VOLKSWAGEN GROUP SA	32	20	12	0	0	
VW Crafter	32	20	12	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	25	25	0	0	0	10
FUSO Canter	1	1	0	0	0	
FUSO HCV	24	24	0	0	0	
MERCEDES-BENZ Unimog		0	0	0	0	10
FAW TRUCKS	114	114	0	0	0	
FAW CA 15	62	62	0	0	0	
FAW CA 8	52	52	0	0	0	
ISUZU MOTORS SOUTH AFRICA	42	41	1	0	0	
ISUZU F-Series	42	41	1	0	0	
IVECO	0	0	0	0	0	
JAC MOTORS SOUTH AFRICA	3	3	0	0	0	
JAC N140 9-ton	2	2	0	0	0	
JAC N75 6-ton	1	1	0	0	0	
MAN	0	0	0	0	0	
POWERSTAR	12	12	0	0	0	
POWERSTAR FT Series	12	12	0	0	0	
TATA	30	30	0	0	0	
TATA LPT	27	27	0	0	0	
TATA Ultra	3	3	0	0	0	
TOYOTA	46	46	0	0	0	2
HINO 500 Series	46	46	0	0	0	2
UD TRUCKS SOUTHERN AFRICA	58	58	0	0	0	6
UD TRUCKS Croner	30	30	0	0	0	3
UD TRUCKS Kuzer	28	28	0	0	0	3
VECV SOUTH AFRICA	11	11	0	0	0	
EICHER Pro 2080	11	11	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	16	16	0	0	0	
DAF XF	16	16	0	0	0	
DAIMLER TRUCK SOUTHERN AFRICA	213	213	0	0	0	5
FUSO XHCV	39	39	0	0	0	
MERCEDES-BENZ Actros	168	168	0	0	0	4
MERCEDES-BENZ Arocs	6	6	0	0	0	1
FAW TRUCKS	238	238	0	0	0	

FAW 28	16	16	0	0	0	
FAW CA 28	159	159	0	0	0	
FAW CA 33	55	55	0	0	0	
FAW CA 35	8	8	0	0	0	
ISUZU MOTORS SOUTH AFRICA	19	18	1	0	0	
ISUZU F-Series	15	15	0	0	0	
ISUZU FX-Series	4	3	1	0	0	
IVECO	26	26	0	0	0	
IVECO S-Way	26	26	0	0	0	
MAN	123	123	0	0	0	
MAN TGM	4	4	0	0	0	
MAN TGS	118	118	0	0	0	
MAN TGX	1	1	0	0	0	
POWERSTAR	29	29	0	0	0	
POWERSTAR BeiBen	28	28	0	0	0	
POWERSTAR FT Series	1	1	0	0	0	
SCANIA	161	161	0	0	0	2
SCANIA G-Series	107	107	0	0	0	1
SCANIA P-Series	8	8	0	0	0	1
SCANIA R-Series	45	45	0	0	0	
SCANIA S-Series	1	1	0	0	0	
SINOTRUK	37	37	0	0	0	
SINOTRUK XHV	37	37	0	0	0	
TATA	10	10	0	0	0	
DAEWOO Commercials	10	10	0	0	0	
TOYOTA	52	49	0	0	3	
HINO 500 Series	10	10	0	0	0	
HINO 700 Series	42	39	0	0	3	
UD TRUCKS SOUTHERN AFRICA	62	62	0	0	0	2
UD TRUCKS Croner	14	14	0	0	0	1
UD TRUCKS Quester	43	43	0	0	0	1
UD TRUCKS Quon	5	5	0	0	0	
VECV SOUTH AFRICA	1	1	0	0	0	
EICHER Pro 6025	1	1	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	92	92	0	0	0	14
VOLVO FH	91	91	0	0	0	1
VOLVO FM	1	1	0	0	0	13

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCK SOUTHERN AFRICA	2	2	0	0	0	
MERCEDES-BENZ Bus	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA	0	0	0	0	0	
MAN	18	18	0	0	0	
MAN Bus	18	18	0	0	0	
SCANIA	15	15	0	0	0	1
SCANIA Bus	15	15	0	0	0	1
TATA		0	0	0	0	
UD TRUCKS SOUTHERN AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only